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## D3.6 SECOND REPORT ON TECH-TRANSFER SERVICES TO DIGITAL INNOVATION HUBS

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Authors	Justina Ivanova (SD), Inga Baltaševičiūtė (SD)
Reviewers	Elo Meier (Civitta Estonia)

	TETRA is an EU-funded project under the Horizon 2020 Research and Innovation programme which aims to offer well-tailored business support services to the third-party beneficiaries of the R&I Actions and the C&S Actions funded under the Next Generation Internet (NGI) - An Open Internet Initiative (H2020-ICT-24-2018-2019) topic.
Abstract	The objective of the task 3.3 is to identify and involve relevant Digital Innovation Hubs (DIHs) from the regions where the project teams are located to provide tech-transfer services to these digital innovation hubs in order for ensuring regional follow-up support that is not limited to the duration of this project and therefore increasing the sustainability of the project results. The following activities will be planned in this task:
	<ol> <li>Identification of a local/regional DIH for each team. The existing JRC DIH online Catalogue was used for identification of suitable DIHs for each team</li> <li>If relevant DIH was not found - identification of incubator, hub, or other support organization was completed.</li> </ol>
	Reaching out to DIH and connect them with relevant project team
Keywords	Next Generation Internet, TETRA, DIH, Digital Innovation Hub, matchmaking

#### **Document Revision History**

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	Project co-funded by the European Commission in the H2020 Programme			
Nature of the deliverable:				
	Dissemination Level			
PU Public, fully open, e.g. web		<b>✓</b>		
CL Classified, information as referred to in Commission Decision 2001/844/EC				
CO Confidential to TETRA project and Commission Services				

<sup>\*</sup> R: Document, report (excluding the periodic and final reports)

DEM: Demonstrator, pilot, prototype, plan designs

DEC: Websites, patents filing, press & media actions, videos, etc.

OTHER: Software, technical diagram, etc.



### **EXECUTIVE SUMMARY**

Technology transfer refers to the process of moving results from scientific and technological research to the market. Tech-transfer services help facilitate this process. To ensure Tech-Transfer for TETRA beneficiaries (Bootcamp participants), task coordinators were connecting them with Digital Innovation Hubs (DIHs) whose one of the main activities is to encourage and support the technology transfer. After evaluating the impact created by this Task (mentioned in great detail in D3.5) it was decided to expand this process to include a much broader list of organisations which could benefit TETRA Innovators.

**Task progress before the amendment |** The main tool for identification of Digital Innovation Hubs was the existing JRC DIH online Catalogue¹ (hereinafter - S3 platform) as it allows to filter DIHs based on their location, technical competencies and services provided, TRL focus, market sectors, and evolutionary stages. Three key criteria were chosen to select DIHs for matching with project teams: location, TRL level and industry. In total, in batch 1 and 2 combined, 11 teams were connected to the Digital Innovation Hubs (DIHs) after successful introductions and expressed interest by both parties.

While identifying and contacting relevant DIHs task coordinators encountered an unforeseen issue of unresponsiveness of most of the DIH representatives. Task coordinators tried various means of contact, i.e., emails, and phone calls, however, it still did not bring the foreseen results. This led the task coordinators to pivot the initial approach and identify relevant incubators, accelerators and other start-up support organizations as well as hubs.

Task progress after the amendment | After shifting focus to a broader start-up support ecosystem, a new approach needed to be taken. All Innovators who graduated from the TETRA Bootcamps received a list of their relevant ecosystems mapped with an offering to be matched on behalf of TETRA with anyone they find relevant. These mapped lists include all types or organisations and programmes - from pre-incubation to very intense high TRL accelerators, government funding schemes, various public and private contests, VC funds, start-up communities, consulting and mentoring organisations, NGOs, not to forget relevant NGI calls and other EC projects. Each of the 18 mapped countries plus and additional international list had anywhere from 17 to almost 40 relevant organisations that Innovators can reach out to or ask TETRA project to make the first introduction.

These extensive ecosystem lists are attached as an **Annex 1** to this deliverable and also, with the rest of the exploitable tools and materials, will be publicly available for any Innovator to find at any time on TETRA website or by contacting Task coordinators.

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<sup>1</sup> http://s3platform.jrc.ec.europa.eu/digital-innovation-hubs-catalogue



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### **ABBREVIATIONS**

**D** Deliverable

**NPS** Net Promoter Score

**T** Task

**TRL** Technology Readiness Level

**WP** Work Package

**NGI** Next Generation Internet

**S3 platform** JRC DIH online Catalogue



### 1. CONCEPT OF TECH-TRANSFER SERVICES

# 1.1 OBJECTIVES OF T3.3. TECH-TRANSFER SERVICES TO DIGITAL INNOVATION HUBS

The objective of the TETRA project is to develop and implement a series of business-support activities targeted at 'R&I Actions' and their third parties funded under the topic H2020-ICT-24-2018-2019 to help turn their research results into marketable products and services and prepare them for success in the marketplace.

As EC defines, DIHs are organizations that provide full service and help companies become more competitive with regard to their business/production processes, products or services using digital technologies. DIHs provide access for their members to technical expertise and equipment so companies could run tests before investing heavily into the development of their technology. They also provide innovation services, such as advice about funding options and financing, training and skills development that are needed for a successful digital transformation.<sup>2</sup>

Therefore, DIHs could be key partners for any project team aiming to transfer their technology to the market.

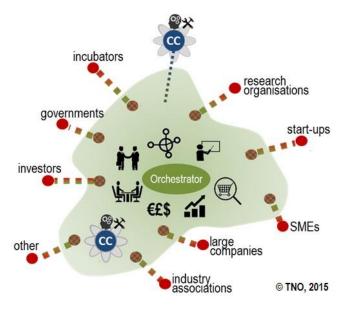


FIGURE 1 STRUCTURE OF DIH

For the above-mentioned reasons, TETRA business support activities include techtransfer services, i.e. facilitating the connection of project teams with Digital Innovation Hubs. For this project, DIHs are relevant intermediaries that could provide sustainable support during and especially after the end of the TETRA project enabling the technology transfer.

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<sup>&</sup>lt;sup>2</sup> https://ec.europa.eu/digital-single-market/en/digital-innovation-hubs-dihs-europe



DIHs are a relatively new type of organization - The EU proposed DIHs as a key priority in the Digitising European Industry Initiative which was adopted in April 2016.<sup>3</sup> Thus, DIHs and the services they provide are not very well known among start-up communities. Currency, S3 Platform provides information about 370 DIHs that are fully operational but 221 are still in the preparation phase.

The objective of this task was to identify and involve relevant DIHs from the regions where the project teams are located to enable the technology transfer and ensure regional follow-up support that is not limited to the duration of this project and therefore increases the sustainability of the project results. S3 Platform was used to identify DIHs to be connected with projects teams. The platform has Digital Innovation Hubs Catalogue. It was set up to give a comprehensive picture of DIHs in the EU. Today, catalogue provides details about more than 400 DIHs, over 200 of which are fully operational.

For the first batch of project teams 73 DIHs were identified. Location and services provided of each DIH were evaluated and one DIH per bootcamp participant was selected. Introduction of DIHs to participants took place in M19. Unfortunately, 9 teams weren't connected to any DIHs due to unresponsiveness of representatives and lack of relevant DIHs. 8 teams from batch #1 were connected to DIHs, 1 team was introduced to a H2020 blockchain project and 9 remaining teams were introduced to the relevant incubators instead.

From the second batch of TETRA teams, 17 in total, only 3 teams were successfully connected to the relevant DIHs. All teams were matched with at least 1 DIH, usually more, unfortunately, there were several reasons why matches were not successful. These reasons were usually one of the following:

- DIH did not respond to any inquires from TETRA;
- DIH did respond but were uninteterested in TETRA Innovator;
- DIH did respond and were interested at first, unfortunately when there was time to be matched, communication stopped.
- DIH did respond but TETRA Innovator stopped responding.

After this only partially successful implementation, this Task has been amended and the new methodology will be introduced in the following sections. Key differences in the new methodology approach:

- A desk study has been done to identify relevant NGI-relevant support programs (accelerators, incubators, etc) for the teams, taking into account the geographical location, target sector, industry and maturity level of our teams;
- Mentors consulted to gather a tailored selection of the most relevant programs for teams. This information was collected from mentors and included in the masterplans;
- Additionally, dedicated relevant innovation support organisations (incubators, innovation centres, business support centres, etc.) in the same region as the teams mapped, identified and contacted in order to introduce them to the teams to discuss possible follow-up support services outside the scope of this project.

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<sup>&</sup>lt;sup>3</sup> https://ec.europa.eu/digital-single-market/en/digital-innovation-hubs-dihs-europe



# 1.2 DIH AND STARTUP ECOSYSTEM IDENTIFICATION PROCESS

Approach in the D3.5 followed the connection of relevant DIHs for the NGI TETRA beneficiaries. Initially, Tech-transfer services to Digital Innovation Hubs located in the same region as the project teams are located were foreseen, however, Digital Innovation Hubs identified and approach were not interested to provide these or any services and did not provide any value-added support to the teams.

In order to provide more applicable support to the TETRA Innovators, a new approach was created. Instead of solely focusing on DIHs, targeted organisation list (Start-up Support Ecosystem) was expanded to include:

- Open NGI calls
- Other EC programmes
- Incubators
- Co-working spaces
- Hubs
- Accelerators
- Governmental agencies
- Think tanks and research organizations

- VCs
- Contests and challenges
- Public funding schemes and grants
- Mentorship programmes
- Communities and clusters
- Various online databases
- Relevant initiatives
- Consulting organisations

Even though the majority of these organizations tend to provide business support rather than technological expertise (as opposed to DIHs) they can also ensure regional follow-up support that is not limited to the duration of this project and therefore increase the sustainability of the project results.

# 1.3 MAPPING OF THE STARTUP SUPPORT ECOSYSTEM

Mapping of the start-up support ecosystem was done in several stages. First, Task coordinators identified countries of interest to the Innovators. It was done by taking information from their application forms, where they have included the location of their business operations. This served as a stepping stone to start mapping relevant ecosystems. 18 European countries were identified as target or "home" ecosystems, an additional "International" ecosystem was created as a relevant list for all beneficiaries.

Additionally, during the closing mentorship feedback and masterplan development sessions, Innovators were asked to confirm their current



FIGURE 2 MAPPED COUNTRIES



target market. Throughout the duration of the TETRA services, ecosystem maps were developed and updated and more countries were being added when the need occurred. These maps include various organisations, types of which are listed in the section above. TETRA mentors, involved in the mentorship program, were also asked to provide their recommendations for organisations worth adding to the support ecosystem lists and maps were updated. The target for each country list was at least 20 relevant start-up support organisations. In few smaller countries (for example Slovenia) relevant supporting organisations fell just short of the target number 20. Many countries had much wider than anticipated ecosystems mapped, having more than the initial plan of 20 organisations. In total, 445 startup support ecosystem players were mapped. Full lists of each ecosystem are presented in Annex 1 of this deliverable.

# 1.4 DELIVERY OF THE START-UP SUPPORT ECOSYSTEM MAPS

All NGI TETRA beneficiaries who participated in the mentorship program received their ecosystem maps attached to their respective masterplans. This included Innovators from all 4 Bootcamps. For those Innovators who did not participate in the mentorship program (teams that did not win mentorship in Bootcamps #1 and #2), these lists were delivered as stand-alone documents and support to connect Innovators to the mapped organisations was offered. Although this help was offered to every Innovator, most Innovators did not show the need for first introduction initiated from the TETRA side. Apart from being shared with the Innovators themselves, these ecosystem maps are exploitable and will be publicly available as an online resource on the website after the conclusion of the project. Innovators will also be able to access all of the mapped ecosystems.



### 2. STARTUP SUPPORT ECOSYSTEM PLAYERS

**Annex 1** of this deliverable presents all the start-up support ecosystem organisations that were mapped during the whole project duration. In order to better utilize the lists provided, these are the main parts of the tables and how to understand them:

- Name column has the name of the relevant organisation or a resource;
- **Type** refers to what kind of organisation or in some cases resource is mapped. All different types are explained in the table below.
- **Short description, services** section shortly presents the organisation and different services it offers.
- Website column provides a quick access to the website of the organisation.
- **Email** column provides the available contact information, either a specific start-up support-oriented contact or, in case when specific contact was not easily available, a general contact email. In case organisation did not specify their contact email address and only had contact form available, the direct link to the contact form's location.

Table below provides an overview of the types of support ecosystem organisations and programmes that were included in the ecosystem mapping and their definitions.

Туре	Definition
Market entry/ Business support/Mentoring	This type covers NGOs and private organisations that offer mentorship and consultancy (either paid or free) to start-ups/scale-ups to support them in market entry, accountancy, legal matters and many more.
Workshops/Training	Standalone workshops or training provided to the start- ups in both hard (IT, engineering) and soft skills.
Private Funding/VCs/ Business Angels	Various private funding options for start-ups: VC funds, business angel networks, either for equity or equity-free.
Public Funding/Grants	Governmental or non-governmental financing support, regional grants.
Incubator	An organization or place that aids the development of new business ventures especially by providing low-cost commercial space, management assistance, or shared services
Pre-acceleration support	A structured program, fast-track course, designed to develop your idea and get it ready for acceleration.
Accelerator	A start-up accelerator is a business program that supports early-stage, growth-driven companies through education, mentorship and sometimes financing.

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Database/Ecosystem map	An extensive map or database readily available for filtering, sorting and finding other relevant organisations. For example, a complete list of VC funds in a given country.
EC Program/NGI	Various NGI calls and running initiatives, cascade funding opportunities through EC.
Community/Hub	Formal or non-formal organisations, associations or groups of startups supporting each other in their business development, organising local events and sharing relevant information.
Cluster	A business cluster is a geographic concentration of interconnected businesses, suppliers, and associated institutions in a particular field.
Contest/Competition	Public or private contests, hackathons, idea competitions, usually with awarded monetary prizes, mentorship.
Think Tank	Institute, corporation, or group organized for interdisciplinary research with the objective of providing advice on a diverse range of policy issues and products through the use of specialized knowledge and the activation of networks.
Research Centres	Establishment founded for doing research. Research institutes may specialize in basic research or may be oriented to applied research.
Other Support	Any other relevant support system or organisation that does not fit into any of the mentioned above.

TABLE 1 ORGANISATION TYPES AND DEFINITIONS



### 3. CONCLUSIONS

Tech-transfer service activities covered in this report were performed from M1 to M36. As the Task description was updated after noticing a very low response rate from the Digital Innovation Hubs and a lack of interest from those that did respond, the scope of the Task has been expanded and more organisations were mapped in order to provide a broader overview to the Innovators of what resources are readily available and what are the organisations working with the start-ups and scale-ups and offering support. Additionally, feedback on what ecosystem maps are needed was collected from the Innovators themselves. Mentors also supported task coordinators in the mapping process by providing their ideas on relevant organisations start-ups/scale-ups should reach out to. Total figures:



FIGURE 3 OVERVIEW OF THE TECH TRANSFER SERVICES MAPPING

All ecosystem maps were delivered to the TETRA beneficiaries. Furthermore, these ecosystem maps would be useful for other projects, working with supporting start-ups and scale-ups in Europe. Complete ecosystem lists will also be publicly available for exploitation and are provided in Annex 1.



### **ANNEX 1**

### **SUPPORTING ORGANISATIONS - INTERNATIONAL**

Name	Туре	Short Description, services	Website	Email
Cap Digital (NGI Dapsi)	Market Entry support, Mentoring	Looking for a way to expand your business to France? Reach out to our experts to get a tailormade soft landing program for your company. We help you assess your market and successfully deploy your business in France and all over Europe by adjusting your value proposition and Go to market Strategy.	https://www.capdigital.co m/en/	manuella.portier@capdigital.co m
Center for the Cultivation of Technology	Business Support	Extended accounting services for charitable open source projects: assistance with grants and donations."	https://techcultivation.or g/#page-top	contact@techcultivation.org
Earlybird	Private funding, mentoring	Earlybird is a venture capital investor focused on European technology innovators.	https://earlybird.com/	https://earlybird.com/contact/
EIT Digital	Accelerator	The EIT Digital Venture Program takes you from idea to investment in less than a year. The ambitious trajectory takes entrepreneurs with a brilliant idea from concept to MVP, market validation and funding. Further benefits unlock with each milestone achieved. The program will be held fully online.	https://www.eitdigital.eu/	info@eitdigital.eu
EO Acelerator	Accelerator	The Entrepreneurs' Organization (EO) is a Global business network of 12,000+ leading entrepreneurs in 167 chapters and 52 countries. Founded in 1987 by a group of young entrepreneurs, EO enables business owners to learn from each other, leading to greater business success and an enriched personal life.	https://www.eonetwork.o rg/eo-accelerator	https://www.eonetwork.org/con tact-us/
European Business and Innovation Centre Network (EBN)	Mentoring	Training programme: https://ebn.eu/images/news/2020/EUBIC%20training%20- %20brochure%20-%202021%20offering.pdf mentoring, coaching, training services on specific topics	https://ebn.eu/	info@ebn.eu
European Future Innovation System Centre	Mentoring	Business and IPR mentoring to the third party funded projects.	https://efiscentre.eu	barberis@efiscentre.eu info@efiscentre.eu
F6s	Database of accelerators	F6S is a global community that delivers billions in growth to startups and companies with funding, accelerators, jobs, grants	https://www.f6s.com/acce lerators/	

Iconic Lab	Accelerator, funding	Iconic Lab is a venture capital group focused on early stage blockchain and crypto companies. An award-winning accelerator program, Iconic Lab is vertical and geographic agnostic, focusing on Pre-seed/Seed ventures.	https://lab.iconicholding.c om/	contact@iconicholding.com
M12	Accelerator	At M12, our mission is to empower entrepreneurs with capital, customer connections, and unparalleled access to Microsoft. We invest in early-stage companies disrupting the enterprise.	https://m12.vc/	https://entrepreneur.m12.vc/sub mit
Match Maker Ventures	Market Entry, Matchmaking	Short-term impact to corporations, by matching with game-changing scaleups in telecom, banking, insurance, e-commerce	https://www.match- maker.ventures/	office@match-maker.ventures
NGI Forward	EC Program	NGI Open calls	https://www.ngi.eu/ngi- projects/ngi-forward/	katja.bego@nesta.org.uk
NGI Ledger	Mentoring	Mentoring and coaching services	https://www.blumorpho.c	contact@blumorpho.com
NGI Ledger, NGI Assure	Funding	easy-to-apply funding opportunities, exclusive partnerships with global brands and community knowledge.	https://fundingbox.com/	andres@fundingbox.com
NLnet (NGI Assure)	Funding, mentoring	Alternative Funding. All funds: https://nlnet.nl/foundation/network.html	https://nlnet.nl/foundatio n/network.html	b.goudriaan@nlnet.nl m.leenaars@nlnet.nl
Numa co	Workshops, Acceleration	Based in Paris and New York, our whole team made of learning designers, marketers, business experts and coaches is dedicated to building the most actionable learning and development experiences.	https://www.numa.co/	https://www.numa.co/contact
Radically Open Security	Mentoring	We're an idealistic bunch of security researchers, networking/forensics geeks, and Capture The Flag winners that are passionate about making the world more secure. We believe in transparency and openness, and our goal is to secure the society that allows us to run a company in the first place.	https://www.radicallyope nsecurity.com/	info@radicallyopensecurity.com
Redstone	Private funding	Building European Champions – SBI and Redstone have established a pan-European venture capital fund with the mission to provide capital to high-tech Industry 4.0 technology companies.	https://www.redstone.vc/	https://www.redstone.vc/contac t-form-pitch-deck/

Rocket Internet	Accelerator, funding	Rocket Internet incubates and invests in internet and technology companies globally. We provide deep operational support to entrepreneurs and help them build market-leading companies	https://www.rocket- internet.com/	info@rocket-internet.com
Seedcamp	Funding	We invest early in world-class founders attacking large, global markets and solving real problems using technology.	https://seedcamp.com/	https://seedcamp.com/looking- for-funding/
Startup bootcamp	Accelerator	Amsterdam-based FinTech & CyberSecurity program (SBC FinTech Amsterdam 1921 B.V) is the first-ever, publicly-listed accelerator in the world!	https://www.startupbootc amp.org/accelerator/finte ch-cybersecurity- amsterdam/	scouting.amsterdam@startupb ootcamp.org
Startup Grind	Community	Startup Grind is the largest independent startup community, actively educating, inspiring, and connecting more than 1,200,000 entrepreneurs in 400 cities. The cornerstone of our global community are monthly events featuring successful local founders, innovators, educators and investors who share lessons learned on the road to building great companies.	https://www.startupgrind. com/	marek@startupgrind.com
Station F	Incubator	World's largest startup campus in Paris	https://stationf.co/	https://stationf.co/contact
Techstars	Accelerator	Each year, we choose over 500 early-stage companies to join one of our 3-month, mentorship-driven accelerators, investing \$120K and providing hands-on mentorship and access to the Techstars network for life.	https://www.techstars.co m/	https://www.techstars.com/cont act
The Central European Startup Awards	Contest	The Central European Startup Awards covers 10 countries to become the region's biggest no-pitch no-conference startups festival with the aim to inspire, stimulate and recognise entrepreneurship throughout Central Europe whilst connecting a community of startup enthusiasts to an entire ecosystem of collaborators and supporters at all levels.	http://centraleuropeansta rtupawards.com/	hello@cesawards.com
The Family	Private funding, mentoring	The Family is a fellowship of founders. Twice a year, The Family selects 50 startups from around the world. In exchange for 5% equity, we provide everything you need to build a scalable business: advice, mindset, network & a world-class investor demo day — no matter where you come from.	https://www.thefamily.co/	Application: <a href="https://airtable.com/shra8zufKP">https://airtable.com/shra8zufKP</a> <a href="https://airtable.com/shra8zufKP">CIrHwrm</a>



### **SUPPORTING ORGANISATIONS - AUSTRIA**

Name	Туре	Short Description, services	Website	Email	
Austrian Startup Monitor	Austrian Startup Monitor	The Austrian Startup Monitor aims to identify and track startups founded in Austria over an extended time period. Startups are analysed by collecting data about their development and by conducting surveys addressing selected research questions. The insights gathered and published in the ASM will provide information for the startup community, academic entrepreneurship research and for policy makers.	https://austrianstartupmo nitor.at/en/	karl-heinz.leitner@ait.ac.at markus.raunig@austrianstartup s.com Rudolf.Doemoetoer@wu.ac.at	
Austrian Startups	Think Tank	AustrianStartups is a neutral, independent and non-profit platform for innovative entrepreneurship in Austria. It is an open place for startups, change-makers, and interested persons, who are all encouraged to launch joint initiatives with us. We invite you to come and work with us to develop Austria into a hub for innovative minds.	https://austrianstartups.c om/	https://austrianstartups.com/ab out-us/contact-us/	
Aaia (Austrian Angel Investors Association)	Private Funding	Aaia's focus lies in connecting angel investors, transferring or investing in relevant know-how and improving startup investment legislation and regulations	https://aaia.at/en/	startups@aaia.at	
Global Incubator Network Austria (GIN)	Market Entry	The Global Incubator Network Austria (GIN) is the connecting link between Austrian and international startups, investors, incubators and accelerators with a focus on selected hotspots in Asia (Hong Kong, Israel, Japan, Mainland China, Singapore and South Korea).	https://www.gin- austria.com/	https://www.gin- austria.com/contact	
3TS Capital Partners	Private Funding	3TS provides expansion capital and buyout funding for small and medium-sized businesses in growth sectors including Technology & Internet, Media & Communications and Technology-Enabled Services.	https://3tscapital.com/	info@3tscapital.com	
Vienna Business Agency	Vienna Startup Ecosystem	List of Private and public funding, incubators and accelerators, co- working places, events and resources	https://viennabusinessag ency.at/startup-city- vienna/startup- ecosystem/		
Tausend Mal Tausend	Crowdfunding	The crowdfunding platform 1000x1000.at connects people who are looking for money to implement their innovative business ideas with investors and buyers who want to support great companies.	https://1000x1000.at/	1000x1000@innovation.at	
AC & Friends GmbH	Private Funding	We hold several investments in seed- and early-stage startups with no restriction regarding industry. We are more than just a financial investor; we support, coach, advise, and manage our startups within all areas of business. Currently, we do not actively seek for new investments but are focused on supporting our existing portfolio instead.	http://www.acandfriends. at/		

Match Maker Ventures	Market Entry, Matchmaking	Short-term impact to corporations, by matching with game-changing scaleups in telecom, banking, insurance, e-commerce	https://www.match- maker.ventures/	office@match-maker.ventures
Inncubator	Incubator	The InnCubator is the start-up and innovation center of the University of Innsbruck and the Tyrolean Chamber of Commerce.	https://inncubator.at/	INFO@INNCUBATOR.AT
Startup Live	Pre-Acceleration program	Startup Live is a pre-acceleration program that helps you in 36h get feedback from experienced founders, find additional team members, get access to our 3 months acceleration program and pre-seed investment!	https://www.startuplive.or g/	office@startuplive.org
Elevator Lab	Accelerator	Elevator Lab is a leading fintech partnership program powered by Raiffeisen Bank International (RBI). We are looking for innovative fintech solutions, in order to jointly develop tomorrow's banking business. Once selected for Elevator Lab, you get the chance to scale your business across the CEE Region.	https://elevator-lab.com/	startups@rbinternational.com
Wexelerate	Accelerator	Regardless of whether you are interested in international trends, long-term transformation strategies or relevant start-ups. We build on the level of innovation in the company and support you in achieving the goals set. We network across industries and disciplines, share the latest insights and enable collaborations. This is how we lay the foundation for innovation success.	http://www.wexelerate.co m/	office@wexelerate.com
Startup Hotspot Austria	Public Funding	Get funding by the Austrian government or one of the many business angels.	https://www.startuphotspotaustria.com/	office@startuphotspotaustria.at
BIC EDUCATION CENTER	Mentoring	With over 2000 mentors from top positions, over 5000 former and current mentees as well as numerous companies and public institutions as partners, now one of the largest business networks in Styria and beyond.	https://www.bic.cc/	office@bic.cc
Hub,ert	Hub	Hub for Entrepreneurship, Research and Technology	https://www.hub-ert.net/	sprichmit@hub-ert.net
Austrian Research Promotion Agency (FFG)	Public Funding	The Austrian Research Promotion Agency (FFG) is the national funding agency for industrial research and development in Austria	https://www.ffg.at/	office@ffg.at
Science Park	Accelerator	Opened in 2016 as part of the Europe-wide BIC network, managed and coordinated by Science Park Graz, ESA BIC Austria draws on both organisation's outstanding track record in high-tech business incubation	https://www.sciencepark. at/#	info@sciencepark.at



		– providing a unique environment geared exclusively to accelerating innovation and unlocking your commercial potential.		
Tech2b	incubator	Tech2b supports, guides and accelerates the development of innovative, technology-oriented, knowledge-intense as well as design-oriented start-up projects. Through the tech2b promotion program (AplusB), business ideas can be developed and launched in a structured and goal-oriented way.	https://www.tech2b.at/	office@tech2b.at
Business Service Portal	Startup support innitiatives	To promote entrepreneurship, numerous programmes are available throughout Austria and in the individual provinces to support people with ideas for start-ups.	https://www.usp.gv.at/en/ gruendung/ueberlegung en-im- vorfeld/gruendungsbegle itende-initiativen.html	
Seed + Speed	Private Funding	We invest in seed rounds of rapidly scalable software startups based in Germany, Switzerland and Austria with initial investments up to €500k, and participate in follow-on rounds up to a total investment of €1m.	https://www.seedandspe ed.com/	https://www.seedandspeed.co m/submit-pitch-deck/
AlpVent	Funding	AlpVent AG is an investment company that invests in highly promising startups. As an investor we have a good knowledge of the CE region and the operation of innovative companies in it, with a focus on Austria and Slovenia. As the result of many years of entrepreneurial and mangerial experience, we know what entrepreneurs in innovative companies need.	https://www.alpvent.com/ en/	info@alpvent.com



### **SUPPORTING ORGANISATIONS - BELGIUM**

Name	Туре	Short Description, services	Website	Email
Cap Digital (NGI Dapsi)	Market Entry support, Mentoring	Looking for a way to expand your business to France? Reach out to our experts to get a tailormade soft landing program for your company. We help you assess your market and successfully deploy your business in France and all over Europe by adjusting your value proposition and Go to market Strategy.	https://www.capdigital.co m/en/	manuella.portier@capdigital.co m
Center for the Cultivation of Technology	Business Support	Extended accounting services for charitable open source projects: assistance with grants and donations."	https://techcultivation.or g/#page-top	contact@techcultivation.org
Earlybird	Private funding, mentoring	Earlybird is a venture capital investor focused on European technology innovators.	https://earlybird.com/	https://earlybird.com/contact/
EIT Digital	Accelerator	The EIT Digital Venture Program takes you from idea to investment in less than a year. The ambitious trajectory takes entrepreneurs with a brilliant idea from concept to MVP, market validation and funding. Further benefits unlock with each milestone achieved. The program will be held fully online.	https://www.eitdigital.eu/	info@eitdigital.eu
EO Acelerator	Accelerator	The Entrepreneurs' Organization (EO) is a Global business network of 12,000+ leading entrepreneurs in 167 chapters and 52 countries. Founded in 1987 by a group of young entrepreneurs, EO enables business owners to learn from each other, leading to greater business success and an enriched personal life.	https://www.eonetwork.o rg/eo-accelerator	https://www.eonetwork.org/con tact-us/
European Business and Innovation Centre Network (EBN)	Mentoring	Training programme: https://ebn.eu/images/news/2020/EUBIC%20training%20- %20brochure%20-%202021%20offering.pdf mentoring, coaching, training services on specific topics	https://ebn.eu/	info@ebn.eu
European Future Innovation System Centre	Mentoring	Business and IPR mentoring to the third party funded projects.	https://efiscentre.eu	barberis@efiscentre.eu info@efiscentre.eu
F6s	Database of accelerators	F6S is a global community that delivers billions in growth to startups and companies with funding, accelerators, jobs, grants	https://www.f6s.com/acce lerators/	

Iconic Lab	Accelerator, funding	Iconic Lab is a venture capital group focused on early stage blockchain and crypto companies. An award-winning accelerator program, Iconic Lab is vertical and geographic agnostic, focusing on Pre-seed/Seed ventures.	https://lab.iconicholding.c om/	contact@iconicholding.com
M12	Accelerator	At M12, our mission is to empower entrepreneurs with capital, customer connections, and unparalleled access to Microsoft.  We invest in early-stage companies disrupting the enterprise.	https://m12.vc/	https://entrepreneur.ml2.vc/sub mit
Match Maker Ventures	Market Entry, Matchmaking	Short-term impact to corporations, by matching with game-changing scaleups in telecom, banking, insurance, e-commerce	https://www.match- maker.ventures/	office@match-maker.ventures
NGI Forward	EC Program	NGI Open calls	https://www.ngi.eu/ngi- projects/ngi-forward/	katja.bego@nesta.org.uk
NGI Ledger	Mentoring	Mentoring and coaching services	https://www.blumorpho.c om/	contact@blumorpho.com
NGI Ledger, NGI Assure	Funding	easy-to-apply funding opportunities, exclusive partnerships with global brands and community knowledge.	https://fundingbox.com/	andres@fundingbox.com
NLnet (NGI Assure)	Funding, mentoring	Alternative Funding. All funds: https://nlnet.nl/foundation/network.html	https://nlnet.nl/foundatio n/network.html	b.goudriaan@nlnet.nl m.leenaars@nlnet.nl
Numa co	Workshops, Acceleration	Based in Paris and New York, our whole team made of learning designers, marketers, business experts and coaches is dedicated to building the most actionable learning and development experiences.	https://www.numa.co/	https://www.numa.co/contact
Radically Open Security	Mentoring	We're an idealistic bunch of security researchers, networking/forensics geeks, and Capture The Flag winners that are passionate about making the world more secure. We believe in transparency and openness, and our goal is to secure the society that allows us to run a company in the first place.	https://www.radicallyope nsecurity.com/	info@radicallyopensecurity.com
Redstone	Private funding	Building European Champions – SBI and Redstone have established a pan-European venture capital fund with the mission to provide capital to high-tech Industry 4.0 technology companies.	https://www.redstone.vc/	https://www.redstone.vc/contac t-form-pitch-deck/
Rocket Internet	Accelerator, funding	Rocket Internet incubates and invests in internet and technology companies globally. We provide deep operational support to entrepreneurs and help them build market-leading companies	https://www.rocket- internet.com/	info@rocket-internet.com

Seedcamp	Funding	We invest early in world-class founders attacking large, global markets and solving real problems using technology.	https://seedcamp.com/	https://seedcamp.com/looking- for-funding/
Startup bootcamp	Accelerator	Amsterdam-based FinTech & CyberSecurity program (SBC FinTech Amsterdam 1921 B.V) is the first-ever, publicly-listed accelerator in the world!	https://www.startupbootc amp.org/accelerator/finte ch-cybersecurity- amsterdam/	scouting.amsterdam@startupb ootcamp.org
Startup Grind	Community	Startup Grind is the largest independent startup community, actively educating, inspiring, and connecting more than 1,200,000 entrepreneurs in 400 cities. The cornerstone of our global community are monthly events featuring successful local founders, innovators, educators and investors who share lessons learned on the road to building great companies.	https://www.startupgrind. com/	marek@startupgrind.com
Station F	Incubator	World's largest startup campus in Paris	https://stationf.co/	https://stationf.co/contact
Techstars	Accelerator	Each year, we choose over 500 early-stage companies to join one of our 3-month, mentorship-driven accelerators, investing \$120K and providing hands-on mentorship and access to the Techstars network for life.	https://www.techstars.co m/	https://www.techstars.com/cont act
The Central European Startup Awards	Contest	The Central European Startup Awards covers 10 countries to become the region's biggest no-pitch no-conference startups festival with the aim to inspire, stimulate and recognise entrepreneurship throughout Central Europe whilst connecting a community of startup enthusiasts to an entire ecosystem of collaborators and supporters at all levels.	http://centraleuropeansta rtupawards.com/	hello@cesawards.com
The Family	Private funding, mentoring	The Family is a fellowship of founders. Twice a year, The Family selects 50 startups from around the world. In exchange for 5% equity, we provide everything you need to build a scalable business: advice, mindset, network & a world-class investor demo day — no matter where you come from.	https://www.thefamily.co/	Application: <a href="https://airtable.com/shra8zufKP">https://airtable.com/shra8zufKP</a> <a href="https://airtable.com/shra8zufKP">CIrHwrm</a>



### **SUPPORTING ORGANISATIONS - BULGARIA**

Name	Туре	Short Description, services	Website	Email
3challenge	Challenge	3Challenge is a mentor-led entrepreneurship tournament for innovative business ideas, organized by the biggest entrepreneurship club in Bulgaria – Start It Smart. The purpose of the programme is to show how one idea can evolve for 6 months from just an idea into a sustainable and working business.	https://www.3challenge.c om/	https://www.3challeng e.com/contacts/
9 Academy	Accelerator	The renewed training program of 9Academy in Season 9 includes updating the trainings and transforming them into an online format, as well as establishing a comprehensive learning platform, building a connection between all participants, alumni, trainers and partners.	https://9academy.com/	info@9academy.com
AE Ventures	Funding	We support Blockchain startups from all around the world on their way to disrupt industries and make a difference!	https://aeventures.io/	investments@aevent ures.io
Brightcap	VC Fund	BrightCap Ventures is an early-stage VC fund based in Sofia. We invest in inspiring global founders who leverage local engineering talent, helping them succeed with our entrepreneurial experience and extensive global network.	https://brightcap.vc/	info@brightcap.vc
Climate-KIC	Accelerator	Climate-KIC is Europe's largest green tech accelerator for early stage start-ups. In Bulgaria it is executed by Cleantech Bulgaria. It is suitable for young companies, spin-offs and non-incorporated teams by />focusing on sustainable solutions, cleantech, climate innovation.	https://cleantech.bg/en/p roject/climate-kic- accelerator-bulgaria/	info@cleantech.bg
Dynax Invest	Accelerator, Funding	The most intensive part and added value received in the first 3 months of our cooperation. That is the time we get in greater detail with your business model, prepare you for the raise, etc. However, there is no particular expiry of our involvement with each startup. We work with portfolio companies for as long as it is required and makes sense for both parties. Typically startups graduate our program after completion of certain events (complete fundraising), or moving into a different scale (Series B, etc.).	https://dynaxinvest.com/	funding@dynaxinvest. com
Eit Digital Ventures	Funding	The EIT Digital Venture Program takes you from idea to investment in less than a year. The ambitious trajectory takes entrepreneurs with a brilliant idea from concept to MVP, market validation and funding. Further benefits unlock with each milestone achieved. The program will be held fully online.	https://www.eitdigital.eu/ venture-program	info@eitdigital.eu
Elevator Lab	Accelerator	Elevator Lab is a leading fintech partnership program powered by Raiffeisen Bank International (RBI). We are looking for innovative fintech solutions, in order to jointly develop tomorrow's banking business. Once selected for Elevator Lab, you get the	https://elevator-lab.com/	startups@rbinternatio nal.com

		chance to scale your business across the CEE Region.		
Eleven Ventures	Accelerator and funding	Eleven is a EUR 12 million acceleration & seed fund, set up in 2012, which already has 110 investments in early stage startups. Investments start with EUR 25,000 and can go up to EUR 200,000 per company in incremental steps. Eleven is a GAN member and one of the most active early stage investors in Europe.	https://www.11.vc/	https://elevenventures .typeform.com/to/WIE h8E?typeform- source=www.11.vc
Equinox Patrtners	Accelerator	Equinox Accelerator is a program supporting start-ups and established companies through high-end mentoring, coaching and crowd-funding capabilities.	https://www.equinox- partners.bg/	plamen.petrov@equin ox-partners.bg
Innovation Capital	Funding	Innovation Capital is a EUR 21.1 million venture capital fund with the mandate to provide access to equity and quasi-equity funding to Bulgarian startup companies.	https://www.innovationca pital.bg/	apply@innovationcapi tal.bg
LaunchHub	VC Funding	LAUNCHub Ventures is a leading early-stage venture capital fund, investing in technology startups in the Seed and Series A funding stages.	https://launchub.com/	info@launchub.com
Morningside Hill Capital Management	VC Fund	Morningside Hill Capital Management is privately owned investment firm, currently based in Sofia, Bulgaria. The company has interests in venture capital, private equity, hedge funds and mutual funds. Across its various strategies, Morningside Hill employs the value investing approach, which seeks to accrue long-term investor value by utilizing rigorous in-depth fundamental research and focusing on investment factors which can be measured, quantified and monitored.	http://www.morningside hill.com/	office@morningsidehi II.com
Neo Ventures	VC Fund	NEO Ventures is one of the first open-ended early stage investors, based in Eastern Europe. The founders have backed more than 30 startups and exited 12 successfully. Neo Ventures invests in game-changing businesses, without geographic limitations.	https://neoventures.net/	pavel@neuventures.n et
New Vision 3 Fund	VC Fund	We are seasoned investors who pioneered the VC industry in the region with experience in technology, strategy, innovations, start-ups and entrepreneurship. Our team has a solid background in making deals, helping founders and utilizing a network of valuable connections.	https://www.newvision3.c om/	office@nv3.co
Starfleet	Accelerator	Starfleet is a decentralized accelerator for Blockchain startups building applications on the æternity platform	https://aeternitystarfleet.com/	office@aeventures.io



Start It Smart	Accelerator	An intensive 10-week pre-accelerator, a mentorship progarmme of 40+ trainings. One of the oldest incubators in Bulgaria, Start It Smart has helped 265+ start-ups, has around 150 partners in this field, and has built a great community around its events.	http://www.startitsmart.c om/en/pre-accelerator- program/	info@startitsmart.co m
Startup Sofia Accelerator	Accelerator	Startup Sofia Accelerator is a program for support of innovative companies and social entrepreneurs, organised by Sofia Municipality. It is jointly implemented by the Municipal SME Guarantee Fund, the Europe Program of the Municipality and the Sofia Investment Agency.	http://www.evropa- so.bg/en/	programaevropaso@g mail.com
VTI Capital	VC Fund	We help entrepreneurs find and execute the right business model in the early development stages of their companies and then scale and grow their businesses.  Although our current investments are predominantly in the tech industry in Southeast Europe, we are sector and geography agnostic and would consider opportunities to work with exceptional entrepreneurs around the globe.	https://vticapital.com/abo ut-us/	https://vticapital.com/ contact-us/



### **SUPPORTING ORGANISATIONS - CYPRUS**

Name	Туре	Short Description, services	Website	Email
Startup Cyprus	Other support	Startup Cyprus is the Cyprus startup ecosystem entity that culminates the ecosystem's efforts to realize the pledge made by the Cyprus startup community, by people that believe in the creative and disruptive power of startups and innovation, to startup Cyprus.	http://www.startup- cyprus.com/	hello@startupcyprus.o rg
Gravity Ventures	Incubator	We are a Venture Building Incubator and we love working with aspiring entrepreneurs and start-ups, build new ventures and help them grow and blossom.	https://www.gravity.ventu res/	info@gravity.ventures
Empact Ventures	Funding	Empact Ventures are Super Connectors who open the right doors at the right time to help the right people and organisations achieve the right mutual outcomes	https://empact.ventures/	hello@empact- ventures.com
IDEA Innovation Center	Mentoring, Funding	Today IDEA is the largest non-profit, comprehensive innovation center in Cyprus, a business incubator which forms a cluster of more than 120 private and public partnerships, supports innovative startups and Small & Medium-sized Enterprises (SMEs) and promotes a culture of change and digital transformation.	https://ideacy.net/	info@ideacy.net
Jetpack Vebtures	Funding	We make pre-seed and seed investments in our areas of thematic interest. Our angel syndicate backs founders with passion and heart, building amazing companies all over the world.	https://jetpack.vc/	hello@jetpack.vc
MVST:MG	Funding	We invest in superstar teams who are innovating in the blockchain landscape.	https://www.mvstmg.co m/	info@mvstmg.com
Eit Digital	Funding	The EIT Digital Venture Program takes you from idea to investment in less than a year. The ambitious trajectory takes entrepreneurs with a brilliant idea from concept to MVP, market validation and funding. Further benefits unlock with each milestone achieved. The program will be held fully online.	https://www.eitdigital.eu/ venture-program	info@eitdigital.eu
Chrysalis Leap	Accelerator	The EIT MED ClimAccelerator is focused on getting start-ups ready for their first customers, helping them fine-tune and scale their business and be ready for investors. Through the programme, participating startups gain access to an extensive international network, great education locally and internationally, intensive coaching and substantial financial support.	http://chrysalisleap.com/a bout	http://chrysalisleap.co m/contact
Founder Institute	Accelerator	The Founder Institute is the world's most proven network to turn ideas into fundable startups, and startups into global businesses. Since 2009, our highly-structured accelerator programs have helped entrepreneurs at the earliest stages	https://fi.co/	https://www.linkedin.c om/school/the- founder-institute/

		grow quickly, know what to do next, and make connections with the largest community of startup advisors.		
Included	Community, Network	Democratizing access to business products, solutions and corporate-rate pricing through supportive communities worldwide.	https://included.co/	https://included.co/nt act/
C4E	Mentoring	We strive to contribute to the development of a healthy, innovative business ecosystem in Cyprus that can exploit research results, infrastructure and expertise available in the University, in order to compete with the international business environment.	https://www.c4e.org.cy/in dex.php	https://www.linkedin.c om/company/centre- for-entrepreneurship- university-of-cyprus/
Cyens	Mentoring, Research	The Research and Innovation Centre on Interactive Media, Smart System and Emerging Technologies – CYENS Centre of Excellence	https://www.cyens.org.cy/ en-gb/about/	info@cyens.org.cy
ENTICE is the CIIM Entrepreneurship and Innovation Centre	Innovation centre, Menotirng, Consulting	To contribute, through the provision of specialised consulting services, education and mentoring, in thecreation of innovative new ventures (start-ups) and in the improvement of the competitiveness of existing innovative enterprises.	http://www.ciim.ac.cy/ent ice/what-is-entice/	https://www.facebook. com/ciimentice
KPMG	Network, Advisory, Seminars	KPMG is a global network of independent member firms offering audit, tax and advisory services. The firms work closely with clients, helping them to mitigate risks and grasp opportunities.	https://home.kpmg/cy/en/home/services/enterprise/startups-services.html	https://www.linkedin.c om/company/kpmg- cyprus/
CYRIC	Consulting	CYRIC offers Research and Innovation Services for its customers in the fields of engineering design and prototyping, electronics and communications and software solutions. In addition a number of specialised consultancy and entrepreneurship services are offered to startups and SMEs.	https://www.cyric.eu/	info@cyric.eu
Deloitte	Consulting	Innovation is a top priority for Deloitte. In order to transform the way we serve clients, develop our people, and lead our industry, we are investing more time, resources, and money than ever before.	https://www2.deloitte.co m/cy/en.html	eloucaidou@deloitte.c om
CYEC	Competition	The Cyprus entrepreneurship competition is a business plan competition that brings to the foreground bold innovative ideas and startup activities. We nurture entrepreneurship by connecting people with opportunities and help teams build out their ideas with the support of industry experts and experienced entrepreneurs.	https://www.cyec.org.cy/	cyec@ucy.ac.cy
Invelopment Partners	Funding	We are a fast-growing team of like-minded people who love to build new ventures.	https://invelopmentpartn ers.com/	https://invelopmentpa rtners.com/contact-us



Cyban	Business Angels Network	Cyprus Business Angels Network (CYBAN) is an angel investment network connecting the most innovative, fast growing companies in the country to smart equity finance. Being the only Angel Investment Network in Cyprus, we are uniquely positioned to match carefully selected start-ups with our experienced and influential angel investors.	https://www.cyban.com.c y/en/home	https://www.cyban.co m.cy/en/contact
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### **SUPPORTING ORGANISATIONS - DENMARK**

Name	Туре	Short Description, services	Website	Email
Accelerate	Accelerator	We were founded back in 2008, pioneering the Nordic accelerator space with a rebellious spirit and a lofty objective: to take great technologies of tomorrow and even greater teams under our wings to make them fly. This is still our mission today.	https://www.accelerace.io /accelerator/	https://www.accelerac e.io/about/contact/
AKA	Incubator	Startup Growth is for you who have already made the decision that you want to be an entrepreneur and have made you think about the market, customers and competitors. We offer a 3-month program that includes hands-on business consulting and practical kicks through workshops and presentations.	https://aka.dk/startup/om -startup	kontakt@aka.dk
BioInnovation Institutes	Accelerator	An international life science institute. We are here to help you bring your research to market.	https://bii.dk/	bioinnovationinstitute @novo.dk
BioScale	Grants	Whether your business is newly started or you have been running for many years, whether you work with B2B or B2C, we have grant options that suit you and your company's ambitious goals. See the many options below, or get in touch for a conversation about your needs.	https://ehsj.dk/content/yd elser/bioscale/bd55f752- 44d8-4406-a445- 7886e4c39493/	info@ehsj.dk
Blazar Capital	Funding	We are a company builder, creating global online leaders	https://blazarcapital.com/	hello@blazarcapital.co <u>m</u>
Canute	Accelerator	The programs are for Nordic startups with a proof-of-business in their home market who are ready to scale internationally. During the three days you will get hands-on insights on how to grow your business in the specific market together with a local network that would otherwise take you months to built.	https://www.canute.io/	mia@canute.io
CareTech	Challenge	CareTech CHALLENGE from Danish.Care is building an innovative ecosystem for entrepreneurship and healthcare innovation across Denmark with a focus on the development of new and better technology-based solutions.	https://www.danish.care/ aktiviteter/caretech- challenge/	info@danish.care
Climate KIC	Incubator	Our ideation and open innovation programmes help create the conditions to fuel inspiration, garner fresh thinking, raise visibility for or promote engagement with a climate challenge. We help innovation teams identify and define ideas, offer support in putting together a network of partners, and provide seed funding to get things moving.	https://www.climate- kic.org/	nordicevents@climat e-kic.org
CoC Playful Minds	Accelerator	CoC Playful Minds is the organization, which develops the programs, that can make this happen. We work with three programs: Playful Skills, Playful Spaces and Playful Innovation.	https://www.cocplayfulmi nds.org/en/	info@cocplayfulminds .org

Danish games incubator	Incubator	Teaching, supporting and building a network for Danish Games startup companies.	https://gamehubdenmar k.com/	alki@gamehubdenm ark.com
Dif Innovation Lab	Accelerator	We bridge companies, startups, sports federations, athletes and universities to develop, test and scale new solutions to empower the Danish sports industry.	https://www.difinnovatio nlab.dk/	amt@dif.dk
Dotcom Capital	Funding	Dotcom Capital houses a family of companies all contributing to a broad spectrum of consumer-insigths. Each member of the Dotcom-family enriches the other members through their contribution to a complex, constantly analysed and optimized, high-performance ecosystem of shared customer insights, always and ever expanding.	https://www.dotcom- capital.com/	contact@dotcom- capital.com
DTU Science Park	Accelerator	With more than eight years of experience in accelerating startups, we know what it takes to make your startup successful. Over the past eight years, 89% of Danish Tech Challenge startups are still alive, they have created more than 1000 jobs and raised more than DKK 1.2 billion. DTC is a journey you will not want to miss!	https://dtusciencepark.dk /futurebox/danish-tech- challenge	aj@dtusciencepark.dk
Global Roadrunner	Funding	We invest mind & money in people and businesses, that change people's lives and the way we run business	https://www.globalroadru nner.com/	In@globalrunner.com
Green Innovation Group	Accelerator	Your transformation towards better and greener solutions is accelerated by bridging you with external innovators and facilitating an open innovation process that prepare you to run industrial innovation pilots in 90 days.	https://www.greeninnova tiongroup.com/	https://www.linkedin.c om/company/greenin novationgroup/
Growth Train	Accelerator	We seek companies who want to grow and expand in new markets, find partners or subject matter experts and get matched with investors.	https://growth-train.dk/	cps@businesslf.dk
Maritime Stars	Accelerator	This is how the entrepreneurship program Maritime Stars can be summarized.  Specifically, Maritime Stars means that in the course of 3 years, 2019-2021, 15 entrepreneurs will have the opportunity to participate in this unique development program, where the lighthouse companies of the maritime and logistics industry are ready with advice, sparring and development.	https://www.maritimestar s.dk/	ah@marlog.dk
Morph Capital	Funding	We take a hands-on approach and spend time every week helping your company in areas where you might be short-handed. No challenge is too much for us and we're experienced across all the areas of start-up need.	https://www.morph.vc/	yk@morph.vc
Northcap partners	Funding	We are looking for the best entrepreneurs in the ICT field and particularly within cloud computing (SaaS), communications, mobile/mobility, online services and ecommerce. We invest in companies with the ambition and potential to grow internationally.	https://www.northcap.vc/	https://www.northcap. vc/contact/

Funding	Novo Holdings is a Danish private limited liability company wholly owned by the Novo Nordisk Foundation. Established in 1999, Novo Holdings is the holding company of the Novo Group and manages the Foundation's investment assets.	https://www.novoholding s.dk/	https://www.linkedin.c om/company/novo-a- s/
Funding	We are active early-stage investors and venture builders. We help ambitious, scalable startups reach their potential to address the climate and biodiversity crises while building a profitable business.	https://planetary.dk/	pitch@piventures.dk.
Accelerator	Propagator is the first start-up program of its kind, and differs from the classic accelerator and incubator programs, by being 100% individually customized. Because we basically believe that "one size does not fit all", all start-ups do not have to go through the exact same process. On the other hand, we organize the process so that it continuously matches the needs that you have while you build your business.	https://propagator.co/	hi@propagator.co
Funding	We invest in ambitious founders with groundbreaking visions for a regenerative and sustainable future.	https://rockstart.com/	https://rockstart.com/ contact/
Accelerator	We unlock deep-tech startups' full potential by connecting them with mentors, investors and corporates across Europe. We help you to connect, scale-up and boost your growth!	https://www.scaleupcha mpions.com/	mbno@dtu.dk
Funding	We believe that new technology can disrupt existing industries and create immense business opportunities. In Denmark we have many outstanding entrepreneurs capable of identifying innovative and value-creating opportunities. We believe that the next generation of tech entrepreneurs will play a key role in shaping Denmark's future, and we are highly committed in working with them to achieve great results.	https://seedcapital.dk/	info@seedcapital.dk
Funding	The Social Capital Fund is based on the idea of investing capital and competencies in companies and organizations that contribute to solving social problems.	https://densocialekapitalf ond.dk/	info@socialkapitalfon d.dk
Funding	Sunstone Life Science Ventures is an independent European venture capital investment firm. Our purpose – and passion – is to seek out, enable and empower the most promising life science therapeutics innovations.	https://sunstone.eu/	lifescience@sunstone. eu
Accelerator	With an exciting environment, Vækstfabrikkerne is for you who have ambitions for your startup and a desire to be part of a local entrepreneurial environment. The growth factories are there to bring together the next generation of individuals and startups that will make a positive difference and grow the business.	https://vaekstfabrikkerne. dk/	info@vaekstfabrikker ne.dk
	Funding  Accelerator  Funding  Funding  Funding  Funding	Funding  Novo Nordisk Foundation. Established in 1999, Novo Holdings is the holding company of the Novo Group and manages the Foundation's investment assets.  We are active early-stage investors and venture builders. We help ambitious, scalable startups reach their potential to address the climate and biodiversity crises while building a profitable business.  Propagator is the first start-up program of its kind, and differs from the classic accelerator and incubator programs, by being 100% individually customized. Because we basically believe that "one size does not fit all", all start-ups do not have to go through the exact same process. On the other hand, we organize the process so that it continuously matches the needs that you have while you build your business.  Funding  We invest in ambitious founders with groundbreaking visions for a regenerative and sustainable future.  We unlock deep-tech startups' full potential by connecting them with mentors, investors and corporates across Europe. We help you to connect, scale-up and boost your growth!  We believe that new technology can disrupt existing industries and create immense business opportunities. In Denmark we have many outstanding entrepreneurs capable of identifying innovative and value-creating opportunities. We believe that the next generation of tech entrepreneurs will play a key role in shaping Denmark's future, and we are highly committed in working with them to achieve great results.  Funding  The Social Capital Fund is based on the idea of investing capital and competencies in companies and organizations that contribute to solving social problems.  Sunstone Life Science Ventures is an independent European venture capital investment firm. Our purpose – and passion – is to seek out, enable and empower the most promising life science therapeutics innovations.  With an exciting environment, Vækstfabrikkerne is for you who have ambitions for your startup and a desire to be part of a local entrepreneurial environment. The growth factories are there to	Funding   Novo Nordisk Foundation. Established in 1999, Novo Holdings is the holding company of the Novo Group and manages the Foundation's investment assets.  We are active early-stage investors and venture builders. We help ambitious, scalable startups reach their potential to address the climate and biodiversity crises while building a profitable business.  Propagator is the first start-up program of its kind, and differs from the classic accelerator and incubator programs, by being 100% individually customized. Because we basically believe that "one size does not fit all", all start-ups do not have to go through the exact same process. On the other hand, we organize the process so that it continuously matches the needs that you have while you build your business.  Funding   We invest in ambitious founders with groundbreaking visions for a regenerative and sustainable future.  We unlock deep-tech startups' full potential by connecting them with mentors, investors and corporates across Europe. We help you to connect, scale-up and boost your growth!  We believe that new technology can disrupt existing industries and create immense business opportunities. In Denmark we have many outstanding entrepreneurs capable of identifying innovative and value-creating opportunities. We believe that the next generation of tech entrepreneurs will play a key role in shaping Denmark's future, and we are highly committed in working with them to achieve great results.  Funding   The Social Capital Fund is based on the idea of investing capital and competencies in companies and organizations that contribute to solving social problems.  Sunstone Life Science Ventures is an independent European venture capital investment firm. Our purpose – and passion – is to seek out, enable and empower the most promising life science therapeutics innovations.  With an exciting environment, Vækstfabrikkerne is for you who have ambitions for https://waekstfabrikkerne.



Vaekstfonden	Funding	In close collaboration with banks and domestic and international private investors, we discover and develop the companies that Denmark cannot afford to miss out on. We carry the experience and the expertise that make businesses grow – from digitalizing a carpenter's business in small town Sallingsund to the launching of a robotic arm in Silicon Valley.	https://vf.dk/	vf@vf.dk
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### **SUPPORTING ORGANISATIONS - ESTONIA**

Name	Туре	Short Description, services	Website	Email
Cleantech ForEst	Accelerator	Cleantech ForEst is an Estonian non-profit that funds early stage green technology startups, advances environmental education and supports energy experts.	https://www.cleantechfor est.ee/	info@cleantechestoni a.ee
Hariduskiirendi	Accelerator	The mission of the Education Accelerator is to shape future education and accelerate the acquisition of 21st-century skills. Startup thinking, future technology, and STEAM skills are key pillars of our entrepreneurship education programs and training.	https://hariduskiirendi.ee/	andres@hariduskiiren di.ee
TalTech Mektory	Pre-incubator	TalTech Mektory is providing several services to students and start-up teams who can participate in the STARTERtech preincubation program, start-up competitions, hackathons and use different labs in order to build their first prototypes.	https://taltech.ee/	mektory@taltech.ee
NULA	Incubator	NULA incubator is a development programme created by the National Foundation of Civil Society (NFCS) to offer support for smart, effective, and innovative ideas that resolve acute problems in the Estonian society.	https://nula.kysk.ee/	agnes@heategu.ee
Good Deed Education Fund	Funding	Good Deed Education Fund is a philanthropy fund founded by the new generation of Estonian entrepreneurs. The fund is looking to support initiatives that solve acute problems in the education sector. The main issues the Education Fund addresses are:	https://heategu.ee/haridu sfond	info@heategu.ee
RocketFuel	Funding	If you're a curious person excited about moving into the startup world (in any career path imaginable!) but don't have the money to learn the required skills, apply on our webpage!	https://www.lift99.co/rock etfuel/	tallinn@lift99.co
EstVCA	VC Funding	EstVCA is the representative body of the Private Equity & Venture Capital Industry in Estonia	https://www.estvca.ee/ab out-us	info@estvca.ee
Founderly	Network, Accelerator	Founderly gives you access to fellow founders, industry experts, and handy resources that help you build a team and turn your seed of an idea into a successful business in your own time!	https://founderly.com/	mail@founderly.com
Garage48	Competition	All Garage48 events are held in English and have approximately 100 international participants. Participants have different skills, ranging from software development to design, marketing, sales and entrepreneurship.	https://garage48.org/	info@garage48.org

Ajujaht (Brainhunt)	Competition	Ajujaht (Brainhunt) is the largest business idea competition and non-equity accelerator in Estonia. It is an opportunity for people to challenge themselves in trying to start a business in a highly supportive environment. The prize fund of the competition is 60 000 € and more.	https://ajujaht.ee/en/	info@ajujaht.ee
Buildit	Accelerator	Buildit is an accelerator that supports hardware and IoT startups in turning an idea into a tangible, market-worthy product.	https://www.buildit.lv/?fb clid=lwAR2L6DwL4Q6Of0 plZq4Sb- hKlohwSHpZPCCnE- ZHIRjp0xAoA8-6mj12qYM	buildit@buildit.lv
DIGIX	Incubator	DIGIX is the first start-up incubator for creative digital media companies in the Baltic states. DIGIX is the place to grow your business if your passion is content creation for digital screens, gaming, e-learning solutions, electronic publishing, digital cultural heritage, location based content services and digital creative industries.	https://digix.eu/?fbclid=lw AR3R3SKLPWRP0oXOm HnDJAs2kijEklBE1KmIzim kZ9kkZ8jtRhmEgOSTnAs	info@digix.eu
ESA BIC Estonia	Incubator	European Space Agency Estonian business incubator (ESA BIC Estonia) inspires and works with entrepreneurs to turn space-connected business ideas into commercial start-up companies. ESA BIC is part of the European-wide network of incubators, with 20 space incubators from 18 countries, supporting the growth of 140 new companies yearly.	https://www.esabic.ee/	info@esabic.ee
Elevator startups	Elevation programme	Elevation program for tech-based creative startups, where special focus is on media-tech, ad-tech, e-commerce and entertainment software.	https://www.elevatorstart ups.com/	HI@ELEVATORSTART UPS.COM
Health Founders	Accelerator	Health Founders is the first health technology accelerator in the Baltics. We bring together ambitious founders, experienced mentors and forward looking industry partners to build the next generation health economy companies.	https://healthfounders.ee /	info@healthfounders. ee
Prototron	Accelerator	Prototron was created to help turn smart and innovative ideas into tangible prototypes to grow into major businesses.	https://prototron.ee/	info@prototron.ee
Estban	Funding	Estonian Business Angels Network is an umbrella organization for business angels and business angel groups seeking investment opportunities in Estonia and its neighbouring regions with an aim to grow the quantity and quality of local seed stage investments. EstBAN is committed to finding, funding and mentoring great young companies from pitch through to successful exit.	https://estban.ee/	info@estban.ee
Lemonade Stand	Funding	Lemonade Stand is an angel fund with focus on B2B. We are happy to invest already in pre-product, pre-revenue phase or join a larger round at seed stage.  Ambitions, experienced and diverse teams welcome!	https://lemonadestand.ee /	st@lemonadestand.ee

development, team-building & firing, sales & marketing and product development.  We take our startups to the next level.  The Better Fund is an early-stage VC fund with the goal of solving gender equality. We invest in powerful women with a big vision. Preferred areas are tech, health, environment, and education. Access to capital for women is still marginal, yet companies with at least one woman in the founding team bring higher financial returns. It's a no-brainer for us.  Thorgate Ventures is the venture capital arm of Thorgate, doing hands-on investments mostly into scalable B2B solutions. We are grown out of startup entrepreneurs (Seedcamp winners) and we are looking for teams that have a balance of team culture, passion, rationality, and execution power.  United Angels Funding  Funding  Funding  United Angels is venture capital fund, focusing on investments into promising tech startups from seed to A-rounds. We manage a fund of 16mEUR and invest throughout the software stack with primary focus on B2B, SaaS and marketplace segments.  Beamline Accelerator  Beamline Accelerator is the region's only accelerator with laser focus on cleantech. Their 3-month industry-specific mentorship-driven growth program provides your team in-depth business foundation, world-wide cleantech network & 25K€ cash.  Tallinn Business  Tallinn Business Incubators (TBI) is a hub for creative start-ups which helps to					
Superangel Funding our portfolio companies, we provide expertise in customer and business development, team-building & hiring, sales & marketing and product development.  We take our startups to the next level.  The Better Fund is an early-stage VC fund with the goal of solving gender equality. We invest in powerful women with a big vision. Preferred areas are tech, health, environment, and education. Access to capital for women is still marginal, yet companies with at least one woman in the founding team bring higher financial returns. It's a no-brainer for us.  Thorgate Ventures  Funding	Lift99	Funding	possible. This often means helping a young founder in our community make that	https://www.lift99.co/	tallinn@lift99.co
We invest in powerful women with a big vision. Preferred areas are tech, health, environment, and education. Access to capital for women is still marginal, yet companies with at least one woman in the founding team bring higher financial returns. It's a no-brainer for us.  Thorgate Ventures Funding  Thorgate Ventures Funding  Thorgate Ventures is the venture capital arm of Thorgate, doing handson investments mostly into scalable BZB solutions. We are grown out of startup entrepreneurs (Seedcamp winners) and we are looking for teams that have a balance of team culture, passion, rationality, and execution power.  United Angels Funding	Superangel	Funding	our portfolio companies, we provide expertise in customer and business development, team-building & hiring, sales & marketing and product development.		10x@superangel.io
investments mostly into scalable B2B solutions. We are grown out of startup entrepreneurs (Seedcamp winners) and we are looking for teams that have a balance of team culture, passion, rationality, and execution power.  United Angels  Funding  Funding  United Angels is venture capital fund, focusing on investments into promising tech startups from seed to A-rounds. We manage a fund of 16mEUR and invest throughout the software stack with primary focus on B2B, SaaS and marketplace segments.  Beamline  Accelerator  Beamline Accelerator is the region's only accelerator with laser focus on cleantech. Their 3-month industry-specific mentorship-driven growth program provides your team in-depth business foundation, world-wide cleantech network & 25K € cash.  Tallinn Business Incubators (TBI)  Trind VC  VC Funding  investments mostly into scalable B2B solutions. We are grown out of startup balance of team culture, passion, rationallity, and we are looking for teams that have a balance of team culture, passion, rationallity, and execution power.  United Angels  Funding  Funding  Beamline Accelerator is the region's only accelerator with laser focus on cleantech. Their 3-month industry-specific mentorship-driven growth program provides your team in-depth business foundation, world-wide cleantech network & 25K € cash.  Tallinn Business Incubators (TBI)  Trind VC  VC Funding  Incubator  Trind VC invest in start-ups across Europe, from seed rounds all the way to sustainability, with a focus on ICT. They invest primarily Northern and Central Europe to the companies with a long-term path to a defensible competitive position. Investment start from the seed round, initially committing €0.1-0.3 million.  Estonian VC that focuses on exceptional founders from Estonia, Latvia, Lithuania, bytensive parage.	The Better Fund	Funding	We invest in powerful women with a big vision. Preferred areas are tech, health, environment, and education. Access to capital for women is still marginal, yet companies with at least one woman in the founding team bring higher financial	https://thebetterfund.co/	hello@thebetterfund.
United Angels  Funding  Startups from seed to A-rounds. We manage a fund of 16mEUR and invest throughout the software stack with primary focus on B2B, SaaS and marketplace segments.  Beamline Accelerator  Accelerator  Accelerator  Accelerator  Tallinn Business Incubators (TBI)  Trind VC  VC Funding  Startups from seed to A-rounds. We manage a fund of 16mEUR and invest throughout the software stack with primary focus on B2B, SaaS and marketplace segments.  Accelerator  Beamline Accelerator is the region's only accelerator with laser focus on cleantech. Their 3-month industry-specific mentorship-driven growth program provides your team in-depth business foundation, world-wide cleantech network & 25K€ cash.  Tallinn Business Incubators (TBI) is a hub for creative start-ups which helps to accelerate the growth of young enterprises and supports their expansion to international markets.  Trind VC invest in start-ups across Europe, from seed rounds all the way to sustainability, with a focus on ICT. They invest primarily Northern and Central Europe to the companies with a long-term path to a defensible competitive position. Investment start from the seed round, initially committing €0.1-0.3 million.  Tera Ventures  VC Funding  Startups from seed to A-rounds investment with laser focus on leantech. https://unitedangels.vc/  bittps://unitedangels.vc/  contact@specialist.vi	Thorgate Ventures	Funding	investments mostly into scalable B2B solutions. We are grown out of startup entrepreneurs (Seedcamp winners) and we are looking for teams that have a	,	tallinn@thorgate.eu
Their 3-month industry-specific mentorship-driven growth program provides your team in-depth business foundation, world-wide cleantech network & 25K€ cash.    Tallinn Business Incubators (TBI)   Tallinn Business Incubators (TBI) is a hub for creative start-ups which helps to accelerate the growth of young enterprises and supports their expansion to international markets.    Trind VC   VC Funding   Trind VC invest in start-ups across Europe, from seed rounds all the way to sustainability, with a focus on ICT. They invest primarily Northern and Central Europe to the companies with a long-term path to a defensible competitive position. Investment start from the seed round, initially committing €0.1-0.3 million.    Tera Ventures   VC Funding   Estonian VC that focuses on exceptional founders from Estonia, Latvia, Lithuania, bttps://www.tera.vc/   tera@tera.vc/   tera.vc/	United Angels	Funding	startups from seed to A-rounds. We manage a fund of 16mEUR and invest throughout the software stack with primary focus on B2B, SaaS and marketplace	https://unitedangels.vc/	contact@specialist.vc
Incubators (TBI)  Incubator Incubators (TBI)  Incubator Incubators (TBI)  Incubator Incubator Incubator Incubator Incubator Incubator Incubators (TBI)  Incubator Inc	Beamline	Accelerator	Their 3-month industry-specific mentorship-driven growth program provides your		info@beamline.fund
Trind VC VC Funding Sustainability, with a focus on ICT. They invest primarily Northern and Central Europe to the companies with a long-term path to a defensible competitive position. Investment start from the seed round, initially committing €0.1-0.3 million.  Tera Ventures VC Funding Sustainability, with a focus on ICT. They invest primarily Northern and Central https://trind.vc/ trind@trind.vc/		Incubator	accelerate the growth of young enterprises and supports their expansion to	,	info@inkubaator.ee
Tara Vanturas   V( Funding   tara/oftera vc	Trind VC	VC Funding	sustainability, with a focus on ICT. They invest primarily Northern and Central Europe to the companies with a long-term path to a defensible competitive	https://trind.vc/	trind@trind.vc
	Tera Ventures	VC Funding		https://www.tera.vc/	tera@tera.vc



Sprir	ng Capital	VC Funding	Spring Capital is a hands-on venture capital & private equity firm accelerating the growth of Baltic & Nordic companies. With the Seed Fund we support scalable technology-driven startups with demonstrable traction. Our Growth Fund provides small cap private equity investments to already proven businesses with a goal to realize a new market or an M&A opportunity.	https://springcapital.ee/	invest@springcapital. <u>ee</u>
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# **SUPPORTING ORGANISATIONS - FINLAND**

Name	Туре	Short Description, services	Website	Email
Aalto University Startup Centre	Accelerator	The Business Generator, accelerator program focuses on sustainable research- based and innovative deep-tech startups. The program is open all year-round to Finnish registered deep tech startups which are less than three years old.	https://startupcenter.aalt o.fi/	marika.paakkala@aalt o.fi
Kiuas	Accelerator	Kiuas is the leading startup accelerator in Finland. We provide early-stage startups with invaluable support, networks, and tools to take their progress to the next level.	https://www.kiuas.com/	magret@kiuas.com
The Shortcut	Coaching, Training, Community	We offer a variety of coaching for you to channel your super powers, free of charge. Our partner-based coaching service has application requirements, but our other coaching materials and sessions are open to everyone.	https://theshortcut.org/	info@theshortcut.org
Spinoutlab	Accelerator	Spinoutlab is a business accelerator for research-based startups. We help entrepreneurs and researchers to team up, start up, and grow. Moreover, Spinoutlab provides an open innovation platform for corporates to explore new technologies and collaborate with science startups and the research communities behind them.	https://www.spinoutlab.c om/	https://www.spinoutla b.com/contact
xEdu	Accelerator	Participation in xEdu program opens a massive gate of opportunities for a startup company. If you get accepted to xEdu acceleration program it means that we believe in your success. We believe that your EdTech product can reach the stars and our first mission is to show you the way there. Let these planets of our expertise be your guideline that will bring you to international success.	https://www.xedu.co/#ac celeration-program	info@xedu.co
Conor	VC Funding	Conor invests in early stage technology companies with the potential and drive to become global winners in their industry categories. Our core expertise lies in designing the optimal business models, go-to-market plans and scaling strategies that unleash the potential of innovative technologies and engineering expertise.	http://www.conor.vc/	jari@conor.vc
Finnish Business Angels Network	Network	Our three main activities consist of Matchmaking of startups and investors, Sharing of best practices, and Representing the interest of private investors.	https://fiban.org/	info@fiban.org
Icebreaker	Funding	Welcome to Icebreaker.vc. We want to be the best in supporting people to start, build and join strong tech companies and here's what we do: We invest in teams in Finland, Estonia and Sweden. Our initial investments range from €150-800k	https://www.icebreaker.v	https://www.linkedin.c om/company/icebrea ker-vc/
Inventure	Funding	We aim to be the first institutional investor that entrepreneurs turn to when raising their first round. We're proactive people. After we invest, we've identified that talent and expansion are the keys to success. We focus on building real trust with our	https://inventure.vc/	ryan@inventure.vc

		portfolio and deliver tangible wins. Let's get to know each other.		
LifeLine Ventures	VC Funding	We are a sector agnostic early-stage investor that wants to partner with founders from the very beginning of their journey and support them throughout their growth. We invest in ambitious and determined teams that can one day become industry leaders.	https://www.lifelineventur es.com/	mona@lifelineventure s.com
Maki	vC Funding	We're a VC firm that champions entrepreneurs rewriting the future.	https://maki.vc/	lets@maki.vc
Open Ocean	VC Funding	We believe that data will aid better decision making for businesses and improve the lives of consumers. We know that data can enable diversity, sustainability and drive fairer outcomes. We trust in true science and data used in the right way, which can be much more powerful than just anecdote, gut-feeling, instinct or intuition alone.  As a venture capital investor in A-round European B2B software startups	https://openocean.vc/	tom@openocean.vc
Sparkmind	VC Funding	Sparkmind.vc is the first Nordic venture capital company focused on the learning sector. We invest in teams transforming early childhood, K12, higher, secondary and vocational education as well as corporate and lifelong learning. Our geographical home field is Europe, while we can also selectively do investments outside the region. We invest from seed to international growth phase with single investments up to €5m.	https://www.sparkmind.v c/	https://app.zapflow.co m/webentry/dke7my mpkb0eflfrefyu
Superhero Capital	VC Funding	So tell us your mission and how much funding you need. We invest up to 1M€ to help you get to the next level, and our focus is on insight-driven startups in Finland and the Baltics.	https://superherocapital.c om/	https://pipedrivewebf orms.com/form/5edac 3d451d2e472907fc042 e85c07a8547290
VTT Research	VC Funding	VTT is a powerhouse of technology development and scientific research. Many of the most significant Finnish technology start-ups were brought to life at VTT.	https://www.vttresearch.c om/en/about-us/invest- innovation	https://www.linkedin.c om/company/vtt/
Wave Ventures	VC Funding	We believe that supporting unconventional minds is the key to crafting a better next generation. That's why we help the earliest stage startups to climb their first peak.	https://wave.ventures/	amy@wave.ventures
Helsinki Business Hub	Trade and investment promotion agency	Helsinki Business Hub has joined forces with Helsinki Marketing to boost Helsinki's international brand. By combining the operations in a new company called Helsinki Partners, the City of Helsinki will attract even more foreign visitors, businesses, investments and expertise to Finland's capital.	https://helsinkibusinessh ub.fi/	hanna.krootila@hbh.fi

NewCo Helsinki	Trainings, Coaching	NewCo Helsinki's mission is to increase the number of entrepreneurs in the Helsinki area by offering services that support both early-stage and growth entrepreneurs.	https://newcohelsinki.fi/fi/	yrityshelsinki@hel.fi
TE Startup Grant	Grant	The Public employment and business services of Finland (TE) offers a monthly grant to startup founders for 6-12 months. You are eligible for this grant if you are unemployed or about to quit your job to start a business. The applying procedure is quite simple. You need to make a business plan and make sure that your company has not launched yet by the time you applied for the grant.	or- entrepreneurs/services-	https://link.webropols urveys.com/Participati on/Public/3e2e31ce- d85a-4e4f-a3e0- 32af09cb30b1?displayl d=Fin2103360



# **SUPPORTING ORGANISATIONS - FRANCE**

Name	Туре	Short Description, services	Website	Email
La French Tech	Ecosystem database (investors, funding rounds, accelerators, workspaces)	Explore the French Tech ecosystem built by and for founders, investors, executives and tech enthusiasts. Startups, scaleups, inestors, accelerators, workspaces in France.	https://ecosystem.lafrenc htech.com/intro	
Cap Digital (NGI Dapsi)	Market Entry support, Mentoring	Looking for a way to expand your business to France? Reach out to our experts to get a tailormade soft landing program for your company. We help you assess your market and successfully deploy your business in France and all over Europe by adjusting your value proposition and Go to market Strategy.	https://www.capdigital.co m/en/	manuella.portier@cap digital.com
IMT Starter	Incubator	IMT Starter is the incubator of the Télécom SudParis, Institut Mines Télécom Business School and ENSIIE schools. It has been supporting the launch of digital start-ups since 1999.	https://www.imt- starter.fr/en/	augustin.radu@teleco m-sudparis.eu
Station F	Incubator	World's largest startup campus in Paris	https://stationf.co/	https://stationf.co/con tact
WILLA (formerly Paris Pionnières)	Accelerator	WILLA (formerly Paris Pionnières) is the 1st accelerator of diversity in tech. Specialist in female entrepreneurship, come and discover WILLA, the incubator in the heart of the Sentier, a place of innovation.	https://hellowilla.co/	contact@hellowilla.co
Agoranov	Incubator	The Science & Tech Incubator based in Paris	https://www.agoranov.co m/home	courrier@agoranov.co m
The Faktory	Funding, Accelerator	The Faktory fund is a private Early-stage Investment Fund founded by Pierre L'Hoest, the former CEO and founder of EVS Broadcast Equipment (EVS:BB), and Simon Alexandre. The Faktory invests in business supported by a disruptive technology that enables new products to take worldwide leadership in B2B niche markets primarily in domains of Information Communication Technologies. The Faktory is currently financing Internet of Things and Software as a Service (SaaS) startups located in BeNeLux and France.	https://www.thefaktory.co m/	https://www.thefaktor y.com/contact/

UBIZ	Accelerator	UBIZ OFFERS FINANCE & BUSINESS DEVELOPMENT ADVISORY SERVICES TO EARLY-STAGE TECH STARTUPS / SCALEUPS IN EUROPE, INDIA & AFRICA.	https://www.ubiz.io/	info@ubiz.io
French government finance help	Government program	Whether you are a start-upper, an entrepreneur, or curious about the French Tech ecosystem, please know that the French Government is a strong supporter of innovative and disruptive initiatives in France! Discover below a non exhaustive list of the main programs that can help you finance your project	https://lafrenchtech.com/ en/how-france-helps- startups/franceinvests/	
French Tech Rise	Contest	"French Tech Rise" is an operation to attract territorial ecosystems. It has a double stake: to promote the dynamism of territorial ecosystems and to allow startups from all the French territory (including overseas regions) to participate in an exclusive event with the largest venture capital investment funds present in Paris.	https://lafrenchtech.com/ en/how-france-helps- startups/french-tech-rise- en/	
Entrepreneur First - Paris	Accelerator	Entrepreneur First is the world's leading talent investor. We invest time and money in the world's most talented and ambitious individuals, helping them to find a cofounder, develop an idea, and start a company. So far, we've helped 1,000+ people create 200+ companies, worth a combined \$1.5bn.  Twice a year we select up to 100 people to join our programme, from thousands of applicants.	https://www.joinef.com/	https://www.joinef.co m/contact-us/
PlugAndPlay - FinTech Accelerator	Accelerator	A 12-week accelerator program that runs twice a year connecting the best early-to- growth stage startups to the world's largest financial institutions. Our goal is to facilitate the launch of pilots, POCs, and robust business development opportunities.	https://www.plugandplay techcenter.com/fintech/	
Ventech	Private funding	Created in 1998, Ventech is a venture capital firm specialising in early-stage investments in startup companies. It has a broad investment scope with the capacity to invest in B2B and in B2C, in software and in hardware, with an industry agnostic approach.	http://www.ventechvc.co m/	team@ventech.vc
Look Forward Project Incubator	Incubator	Being incubated at Look Forward is taking advantage of a real accelerator where you can activate expertise according to your needs. Totally free of charges, the incubator helps start-up within the fashion, the retail and the beauty industries.	https://www.en.lookforwa rdproject.com/incubator	lookforwardsrp@gmai l.com
Grow by EuraTech	community	EuraTechnologies promotes economic and social development through the exchange of scientific research and technologies	https://en.euratechnologi es.com/startups- incubator-accelerator/	https://en.euratechnologies.com/contact-us
Start by EuraTech	Incubator	Business incubation program that aims to assist entrepreneurs in taking their ideas from concept to MVP in 80 days	https://en.euratechnologi es.com/startups- programs/startups- incubator	https://en.euratechnol ogies.com/contact-us



Scale by EuraTech	Accelerator	Become a part of the largest startups accelerator in France	https://en.euratechnologi es.com/startups- programs/company- development/	https://en.euratechnologies.com/contact-us
Raise Lab	community	RaiseLab envisioned a world in which leading startups and corporates would develop and deliver tangible outcomes together. RaiseLab is both a source of inspiration and a strategic consultancy.	https://raiselab.co/	
OBRATORI	Funding, Accelerator	Exploring disruptive ideas in the men wellbeing and our Planet	https://obratori.com/	https://obratori.com/n ous-rejoindre/
Neoma Business School Startup Lab	Accelerator	A French Incubator and Accelerator from a Business School, NEOMA	https://startuplab.neoma- bs.fr/en/	incubateurs@neoma- bs.fr
Startup Accelerator by Schoolab	Accelerator	A tailor-made acceleration program to boost and expand the growth potential of a start-up! This 6- to 9-month personalized acceleration program helps startups deal with new growth issues by giving them the right tools to strengthen their foundations.	https://theschoolab.com/ en/	https://theschoolab.co m/en/#contact
Hardware Club	Private funding	\$50M early-stage fund dedicated to hardtech and full-stack companies worldwide.	https://www.hcvc.co/	contact@hardwareclu b.co
UC Berkeley Le Bridge	Incubator	UC Berkeley x Schoolab: The Silicon Valley Entrepreneurship Program. Many people talk about entrepreneurship, and we can cite the best principles, the best methods, without touching on what entrepreneurship really is. What if instead of talking about entrepreneurship, you live it? Not just through books, videos, master classes or any other conferences but be there for real.	https://theschoolab.com/ old/lebridge- entrepreneurship- program/	https://theschoolab.co m/old/about/contact/



# **SUPPORTING ORGANISATIONS - GERMANY**

Name	Туре	Short Description, services	Website	Email
German Startup	Private funding, mentoring, Ecosystem overview	Starting up your Business in Germany at the Heart of Europe.	https://german- startup.com/	info@sgt- germanpe.com
Earlybird	Private funding, mentoring	Earlybird is a venture capital investor focused on European technology innovators.	https://earlybird.com/	https://earlybird.com/ contact/
Rocket Internet	Accelerator, funding	Rocket Internet incubates and invests in internet and technology companies globally. We provide deep operational support to entrepreneurs and help them build market-leading companies	https://www.rocket- internet.com/	info@rocket- internet.com
Project A	Private funding, mentoring	Investing capital and operational expertise in founders who are reshaping their industries.	https://www.project- a.com/	info@project-a.com
Iconic Lab	Accelerator, funding	Iconic Lab is a venture capital group focused on early stage blockchain and crypto companies. An award-winning accelerator program, Iconic Lab is vertical and geographic agnostic, focusing on Pre-seed/Seed ventures.	https://lab.iconicholding.c om/	contact@iconicholdin g.com
Spinlab	Accelerator	SpinLab – The HHL Accelerator is a startup accelerator that supports the growth of entrepreneurial and innovative teams who want to scale up their businesses.	https://www.spinlab.co/	info@spinlab.co
EO Acelerator	Accelerator	The Entrepreneurs' Organization (EO) is a Global business network of 12,000+ leading entrepreneurs in 167 chapters and 52 countries. Founded in 1987 by a group of young entrepreneurs, EO enables business owners to learn from each other, leading to greater business success and an enriched personal life.	https://www.eonetwork.o rg/eo-accelerator	https://www.eonetwor k.org/contact-us/
German Accelerator	Accelerator, Market Entry	German Accelerator supports high-potential German startups in successfully entering the U.S. and Asian markets.	https://www.germanaccel erator.com/	info@germanaccelera tor.com
Federal Ministry of Labor and Social Affairs	Public Funding, Loans	My Microcredit platform by the Federal Ministry of Labor and Social Affairs is a possibility that may be particularly attractive to startups in their first years. The government tries to enhance access to finance for startups. Startups could receive	https://www.existenzgrue nder.de/EN/Die-ersten- Schritte/Finanzierung/inh	

		the loan in small steps with a total borrowing amount of 25,000 euros.	<u>alt.html</u>	
Investment Bank of Berlin	Funding, mentoring	This business development bank of the federal land of Berlin offers grant programs, venture capital financing, loans, and investment. They have coaching and monetary services designed for small and medium-sized startups. They have different types of capital to suit each startup's specific needs.	https://www.ibb.de/en/bu siness- development/customer- groups/customer- groups.html	https://www.ibb.de/en/service/contact/contact.html
Axel Springer Plug and Play Tech Center	Accelerator	We manage and invest into our portfolio of 100+ companies that went through the Axel Springer Plug and Play Accelerator.	http://www.axelspringerp lugandplay.com/	http://www.axelspring erplugandplay.com/c ontact
NEXT COMMERCE ACCELERATOR	Accelerator, funding	Next Commerce Accelerator offers a startup acceleration program. Together with our corporate partners, we are an innovation network and early-stage investment fund that empowers founders to succeed.	https://nca.vc/	hello@nca.vc
Silicon Allee	Community, funding	Supporting entrepreneurs and the international tech community since 2011.	https://www.siliconallee.c om/	team@siliconallee.co m
Hubraum	Incubator, funding	hubraum is Deutsche Telekom's tech incubator. By bringing early-stage startups and the leading European telco together, hubraum sparks innovation transfer and creates business opportunities for both sides.	https://www.hubraum.co m/	contact@hubraum.co m
Factory Berlin	Community, funding	Factory Berlin's diverse community of members and partners collaborate to build the world of tomorrow.	https://factoryberlin.com/	contact@factoryberlin .com membership@factory berlin.com
Adlershof	Community, research	The Berlin Adlershof Science City is one of the most successful high-technology locations in Germany - and Berlin's largest media site. Non-University Research Institutes, the Natural Sciences Departments of Humboldt-Universität zu Berlin, some 1,200 businesses and a rich history await you at Berlin-Brandenburg's top Science, Business and Media hub.	https://www.adlershof.de/ en/	https://www.adlershof. de/en/science- technology/networks- management/overvie w-networks/
WeiberWirtschaft	Mentoring, loans	The women's cooperative WeiberWirtschaft has set up Europe's largest center for women entrepreneurs on Anklamer Straße in Berlin-Mitte.	https://weiberwirtschaft.d e/home/	info@weiberwirtschaf t.com
Innovationspark Wuhlheide Berlin	Support, office	The innovation park offers developed commercial areas with different levels of use.  The campus management is at your side when choosing the investment space, looking for a financing partner and handling the entire project.	https://ipw-berlin.info/	info@corona- immobilien.de

ProSiebenSat.1 Accelerator	Accelerator, Market Entry	The SevenAccelerator is a leading Corporate media VC in DACH. We invest TV and digital media into young B2C companies with mass-market ready products and services that want to take the next big leap on their growth journey	https://www.sevenacceler ator.com/	info@sevenaccelerato r.com
WestTech Ventures	Private Funding	WestTech Ventures is a Berlin-based VC firm focused on pre-seed & seed investments primarily in Germany in the fields of Enterprise SaaS with a concentration on Automation, Climate, Future of Work, & Health. With more than 50 investments in its history, WestTech has been one of the most active German early-stage investors counting numerous exits, including two IPOs.	https://www.westtechven tures.com/	info@westtechventur es.com
Seed + Speed	Private Funding	We invest in seed rounds of rapidly scalable software startups based in Germany, Switzerland and Austria with initial investments up to €500k, and participate in follow-on rounds up to a total investment of €1m.	https://www.seedandspe ed.com/	https://www.seedands peed.com/submit- pitch-deck/
Companisto	Private Funding	Companisto finances startups and growth companies in all industries with up to EUR 8 million in equity per year. The period between initial contact and investment payout usually spans only a few weeks, be it early-stage financing from EUR 500,000 or growth financing.	https://www.companisto. com/en	service@companisto.c om
German Tech Entrepreneurship Center	Community	We are change-makers working with organizations across all sectors to empower the next wave of innovation, supported by our ecosystem of founders, digital pioneers and technology experts.	https://german.tech/	info@german.tech
Humboldt-Innovation GmbH	Incubator, mentoring	In order to develop a founding idea into a successful startup, support is needed. Within the framework of the Humboldt Startup Programme, we offer startup projects in the pre- and early phases of their startup relevant advice and coaching as well as access to the network, know-how and infrastructure of the Humboldt-Universität zu Berlin.	https://humboldt- innovation.de/en/startups ervice	info@humboldt- innovation.de
Innovationszentren	Cluster	Here you will find comprehensive information on the Federal Association of German Innovation Centers (BVIZ) as well as on the innovation, technology and start-up centers as well as science parks in Germany. This is supplemented by useful links about the centers and parks as well as information on the tasks, services and activities of the federal association.	https://www.innovationsz entren.de/	https://www.innovatio nszentren.de/2-0- Kontakt.html
Allianz Accelerator	Accelerator	We are investing in digital growth companies that are part of the ecosystems related to insurance.  We identify and invest in the best digital frontrunners that are strategically relevant for the Allianz Group.	https://www.allianzx.com/	https://allianzx.com/co ntact/



# **SUPPORTING ORGANISATIONS - GREECE**

Name	Туре	Short Description, services	Website	Email
Blue Growth	Accelerator	Blue Growth is an umbrella of actions to promote business ideas relating to the local sea and aquatic resources through environmental & economic approach	https://www.bluegrowth.	bluegrowth@aephoria. net
Athens center for entrepreneurship and innovation	Other support	Systematic mobilization and guidance of individuals and groups in initiatives that create, strengthen and develop entrepreneurship at national and international level.	https://acein.aueb.gr/#	acein@aueb.gr
Epinoo	Accelerator	The EPI.noo innovation and entrepreneurship hub invites students, PhD candidates, PhDs or research teams who have creative ideas and want to turn them into sustainable businesses as well as start-ups of young researchers who believe that EPI.noo's services can be a useful tool in their business start-up, to sign up for their membership in the accelerator.	http://www.epinoo.gr/bus iness-accelerator/	info@epinoo.gr
European virtual accelerator	Accelerator	EU-XCEL was a Horizon 2020 and Startup Europe initiative which supports aspiring young tech entrepreneurs interested in co-founding new international information, communication and technology (ICT) startups through a new startup scrum training and mentored virtual accelerator initiative.	http://euxcel.eu/	euxcel@ucc.ie
Excelixi	Training	The Center of Sustainable Entrepreneurship Excelixi S.A. is a Certified Center of Lifelong Learning that offers innovative educational programs, with emphasis on emerging sectors of the economy: contemporary rural development, green entrepreneurship, e-business, innovation and entrepreneurship.	http://www.excelixi.org/e n/cookie-settings	info@excelixi.org
HIGGS	Incubator, Accelerator	The HIGGS Incubator is a training and advisory program, especially designed for non-profits in Greece (AMKE, Somateio/Association/Koin.S.Ep./Social Enterprise for social inclusion), with the aim to help them build capacity in strategic planning, establishing the organization, commencing operations and, ideally, attracting their first funding.	https://higgs3.org/en/	https://higgs3.org/en/in cubator/#incubator_ap plication
Found.aion	Accelerator	Found ation has acted as an incubator since its creation. Leveraging on our experience in the startup ecosystem, we offer tailored support to startups through our accelerator programs.	https://thefoundation.gr/innovation-platform/ouraccelerators/	https://www.linkedin.c om/company/foundat iongr/
Lefkippos	Incubator, Accelerator	To ensure the growth of Demokritos spin offs & innovation-driven startups within a unique ecosystem of highly innovative R&D departments and top-notch research groups, successfully facilitating their dynamic scale-ups in the global markets.	http://lefkippos.demokrit os.gr/	o@lefkippos.demokritos

Piraeus	Accelerator	The The StartUPiraeus Support Center was launched in 2021, as a local innovative action of Piraeus Blue Strategy 2018-2024. Gradually, it aims to set up an official institutional organization that offers consulting services for accelerating "Blue Innovation" in the city of Piraeus.	https://startup- piraeus.gr/en/	info@startup- piraeus.gr
Alexandria Zone Innovation	Accelerator	We strengthen and promote the innovative activity in the wider area of Thessaloniki, with emphasis on purposes of public interest and public interest.	https://www.thessinnozo ne.gr/	info@thessinnozone.gr
Demium	Accelerator	We take individuals and existing startups from an idea to funding and beyond.	demium. com	https://demium.typefor m.com/to/wdGuEgVC? utm_source=weben&u tm_term=athens&typef orm- source=demium.com
Bizrupt	Accelerator	The purpose and vision of Bizrupt is to enhance creativity and innovation, to cultivate business culture and cooperation in the wider society.	https://www.bizrupt.gr/	info@bizrupt.gr
Blue Lab	Seminars	Blue Lab is the first center for the promotion and support of business innovation exclusively for Blue Growth in Greece. This is an emblematic initiative of the Municipality of Piraeus that aims to be a springboard for the development of new business schemes, ideas and products using advanced technology, always guided by the Blue Economy.	https://www.bluelab.gr/	info@bluelab.gr
Innovathens	Accelerator	Innovathens Business Accelerator is a 3-month program for fast and intensive support of new schemes or startups that offers On the one hand, through seminars and workshops, basic and necessary horizontal knowledge that concerns every young entrepreneur, in order to successfully face the requirements of his venture and the difficulties of the market, to which he addresses	https://innovathens.gr/	info@innovathens.gr
Okthess	Accelerator	OK!Thess is Thessaloniki's leading startup hub and a catalyst for the growth of the local innovation ecosystem. We help entrepreneurs bring innovative ideas to market through an acceleration program that includes training, coaching, matchmaking with mentors and access to capital.	https://okthess.gr/el/	https://okthess.gr/en/c ontact/
POS4work	Accelerator	For the past 5 years, POS4work has acted as an incubator for innovative people and their ideas. Boosted by our experience about the startup ecosystem, we can elevate a startup and help young people realize their ideas.	https://pointofsynergy.co m/4startups/	info@pos4work.gr
Enterprise Forum Greece	Competition, Accelerator	MITEF Greece runs highly curated programs that aim to inform, connect, coach, and accelerate technology entrepreneurs, helping them to transform their ideas into world-changing companies. We focus primarily on technology-driven ventures	https://www.mitefgreece. org/	info@mitefgreece.gr

		and we are very interested in helping deep-tech teams emerging from research labs.		
Invent ict	Incubator	Invent ICT incubator is an initiative of the innovation and entrepreneurship hub EPI.noo / NTUA and the international organization Industry Disruptors Game Changers (ID-GC), which was designed and implemented with the assistance of the Greek Mobile Operators Association (EEKT).	http://inventict.gr/en/ho mepage/	info@inventICT.gr
Capsule	Accelerator	Our main goal is to provide rich content that will meet the business needs of the startups participating in the program, to offer training opportunities and tools for their business, as well as substantial, consulting guidance on how to further develop their business. in the tourist market.	https://www.capsuletacce lerator.gr/el/accelerator/	accelerator@grhotels.gr
Starttech Ventures	Funding	Founded in January 2012, Starttech Ventures is one of the World's first professional venture builders. Based in Europe and headquartered in Athens, Greece, we build on great successes such as Epignosis and Yodeck.	https://www.starttech.vc/	://www.starttech.vc/con
Envolve	Training	We support startups through our three pillars, free educational material, business tools and opportunities to receive funding and business support through our award programs in the USA and Greece.	https://greece.envolveglo bal.org/	ece.envolveglobal.org/c
Egg	Accelerator	One of the most successful business accelerators in Greece. In 9 years, egg has hosted 1000 new entrepreneurs who put their business plans into action. Are you looking to accelerate the growth of your business? Find out if egg is for you.	https://www.theegg.gr/en /	Emailinfo@theegg.gr
Venture Garden	Accelerator	VentureGarden is a comprehensive training program for entrepreneurs who want to develop their skills, participate in an ever-growing business network and receive hands-on training.	https://www.venturegard en.gr/	venturegarden@alba.a cg.edu
Green Tech Challenge	Competition	The GreenTech Challenge by ESU NTUA is the largest National Green Innovation Program. It is aimed at startups, innovative SMEs, researchers, and students who want to develop innovative solutions related to the Environment, tackling Climate Change and Sustainable Development. The aim of the program is the training, counseling and promotion of initiatives.	https://greentechchallen ge.gr/	info@greentechchalle nge.gr



# **SUPPORTING ORGANISATIONS - IRELAND**

Name	Туре	Short Description, services	Website	Email
Act V Venture Capital Fund	VC Fund	We invest in talented founders, and support them to build exceptional companies.	https://actventure.capital/	info@actvc.ie
Atlantic Bridge IV	VC Fund	Cross-Border Value Add and Expansion Capital for Technology Companies	https://abven.com/	https://abven.com/con tact-us/
BDO Development Capital Fund	Development Capital Fund	We provide development and growth capital ranging from €2-12 million to Irish SMEs which have significant growth opportunities, primarily in export markets which require growth funding to unlock or accelerate.	https://www.developmen tcapital.ie/	ation@developmentca
Cardinal Carlyle Ireland Fund	Development Capital Fund	As a global investment firm we work together to create long-term value for our investors, companies, shareholders, people and communities.	https://www.carlyle.com/	Nathan.Urquhart@car lyle.com
DBIC Ventures	VC Fund	DBIC Ventures, the venture arm of Dublin BIC, has been managing seed and early stage funds since the early 1990's. We are deeply embedded in the start-up ecosystem, investing in globally scalable software and medical device companies in Ireland.	https://dbicventures.ie/	enquiries@dbicventur es.ie
Finch Capital	VC Fund	Finch Capital is a series A/B investor in high-growth financial technologies companies run by exceptional entrepreneurs.	https://www.finchcapital. com/	info@finchcapital.com
Founders Boost	Pre- accelerator	The pre-accelerator program accepts promising early stage tech-startups and prepares them for accelerators, investment, and revenue. The pre-accelerator takes no equity or fees from the startups that are accepted.	https://www.foundersboo st.com/#program	boost@foundersboost .com
Fountain Healthcare Partners Fund III	VC Fund	We invest the majority of our fund in Europe and the rest in the US. We bridge the continents for our portfolio companies, facilitating partnerships and building international networks to help everyone succeed.	https://www.fh- partners.com/	info@fh-partners.com
Frontline Venture Fund II	VC Fund	We back B2B SaaS companies with international ambition. Whether you're at an early stage with sights on the US, or at a later stage looking to the rich potential of Europe, we can help you get where you want to go.	https://www.frontline.vc/	https://www.frontline.vc/contact-us/
Guinness Enterprise Centre	Incubator	Ireland's home for ambitious entrepreneurs	https://www.gec.ie/	Scaleup@gec.ie

Ignite Ni	Accelerator	We immerse teams with experienced entrepreneurs, deliver world-class workshops and expose them to active investors. Our Pre-accelerator (Propel) and Accelerator programmes are built to give teams the best possible chance of success.	https://www.igniteni.com /	info@propellersnn.co m
Kernel Capital	VC Fund	Seed and Early Stage Investments – we aim to be your First Private Sector Institutional Investor.	https://www.kernel- capital.com/	https://www.kernel- capital.com/contact/
Middlegame Ventures	VC Fund	We back world-class fintech entrepreneurs creating transformative companies that will rearchitect financial services for decades to come	https://www.middlegame vc.com/	hello@middlegamevc. com
MML Capital Ireland	Development Capital Fund	Designing investments to perfectly fit people, their unique businesses and personal aspirations on the island of Ireland	https://mmlcapital.ie/	https://www.linkedin.c om/company/mmlgro wthcapitalpartnersirel and/
NDRC	Accelerator	Designed to support ambitious entrepreneurs with globally scalable, innovative tech startups. Receive investment and coaching from accomplished mentors and Entrepreneurs in Residence.	https://www.ndrc.ie/	nrdcinfo@nrdc.org
New Frontiers	Incubator	New Frontiers is here to help early-stage entrepreneurs to take the leap, offering a supportive yet challenging environment to help develop your business idea.  Delivered on behalf of Enterprise Ireland by the Institutes of Technology and Technological Universities, New Frontiers offers a combination of practical and interactive workshops, personalised mentorship, co-working space, and funding.  We help you reduce risk and dramatically increase your chances of success.	https://www.newfrontiers. <u>ie/</u>	newfrontiersnw@itsli go.ie
Propeller Shannon	Incubator	Shannon group's International Aviation Services Centre (IASC) and DCU Ryan Academy for Entrepreneurs came together to create a unique Aviation and Travel Tech programme. Supported by Enterprise Ireland and The Irish Aviation Authority, the Propeller Shannon Accelerator programme will drive the growth of start-up aviation companies and participate in their success, with a goal of producing the next generation of companies of global significance.	https://propellersnn.com/	info@propellersnn.co m
Seroba Life Sciences Fund III	VC Fund	Seroba is a leading European life sciences venture capital firm focused on value creation through backing winning innovations in biotech and medtech.	https://seroba- lifesciences.com/	https://seroba- lifesciences.com/cont act/
Yield Lab Europe	VC Fund	Yield Lab Europe is the leading funder of early stage Agri Food and Ag Tech companies that revolutionise agriculture and food systems seeking to sustainably feed the world. Yield Lab Europe provides venture capital funding of between €100,000 to €2 million per company in the pre-seed to Series A range.	https://yieldlab.ie/	europe@theyieldlab.c om



# **SUPPORTING ORGANISATIONS - ITALY**

Name	Туре	Short Description, services	Website	Email
Nesta Italia	Workshops, Funding, mentoring	Nesta Italia was founded in 2017 in Turin, with the support of Fondazione Compagnia di San Paolo, one of the biggest philanthropic organizations in Italy, and Nesta, global innovation foundation based in the United Kingdom	https://www.nestaitalia.or g/en/	info@nestaitalia.org
Digital Magics	Incubator	Digital Magics was named the top accelerator and incubator in Italy according to Dealroom, confirming its vital role as a leading player in its sector.	https://www.digitalmagic s.com/en/	privacy@digitalmagic s.com
Lazio Innova	Funding	It works to the advantage of businesses and local public administration in providing incentives for regional, national and / or European resources; in supporting credit and issuing guarantees; in risk capital interventions; in services for internationalization, promotion of business networks and regional excellence; in services for business birth and development; in measures for social inclusion.	https://www.lazioinnova.it	info@lazioinnova.it
PoliHub	Incubator	We deal with deep tech, and work with startups that develop innovations enabled by substantial scientific advancements, and which have the potential to generate enormous economic value and make a significant impact on society.	https://www.polihub.it/en	segreteria@polihub.it
Sellalab	Incubator	SELLALAB Innovation Hub is the platform that connects innovative startups and established companies with the aim of supporting their growth, open innovation and digital transformation processes.	https://sellalab.com/en/st artup/	https://sellalab.com/e n/contacts/
Startalia	Incubator	We create high-potential startups and collaborate with resident founders to design better products and services. We assist accelerators and business angels in financing scalable startups with good projects and a profitable business model.	https://www.startalia.com/	startalia@startalia.co <u>m</u>
G2 Startups	Accelerator	The Accelerator is the heart of G2 Startups and supports Start-ups and Scale-ups with advisory services in various areas and fundrasing to allow them to accelerate the development path. We pay particular attention to the "go to market" and to the potential collaboration with companies (mid-size / corporate) in the logic of "Open Innovation". The comparison with the market is essential to validate your product / system and business model as soon as possible.	https://g2-startups.it/g2- english	info@g2-startups.com
Luiss Enlabs	Accelerator	We boost tomorrow's leading enterprises, with a customizable deal and a flourishing ecosystem of innovators.	https://www.accelerationl uissenlabs.com/	applications@lventur egroup.com

Almacube	Incubator	Are you an innovative start-up looking for a home in which to cultivate technology and innovation, compare and connect with companies, receive mentoring, coaching and dedicated services from professionals and experts? Become part of the Almacube community, innovation hub and incubator certified by the Ministry of Economic Development of the University of Bologna and Confindustria Emilia Area Centro, with over twenty years of experience in supporting and developing new business projects.	https://www.almacube.co m/startup-spinoff	info@almacube.com
Innogest	Funding	WE ARE INVESTORS IN COMPANIES THAT MAKE THE DIFFERENCE. WE PARTNER WITH HARD-WORKING ENTREPRENEURIAL VISIONARIES	http://www.innogestcapit al.com/	info@innogestcapital. com
Innova	Funding	Bridging the gap between Research and Industry through Technology Transfer and Exploitation was the idea at the origin of the creation of INNOVA in 1993.	https://www.innova- eu.net/index.php/about- us/company-profile	info@innova-eu.net
United ventures	Funding	We are an independent Venture Capital firm supporting visionary entrepreneurs to reinvent industries through technology.	https://unitedventures.co m/	https://unitedventures .com/contact/
Tim Wcap	Funding	TIM's Open Innovation program to foster business opportunities with startups, SMEs and scaleups. We are present on the national territory in Milan, Bologna, Rome, Catania and Napol	https://wcap.tim.it/	info.timwcap@teleco mitalia.it
Primo ventures	Funding	We invest in the early-stage startups in digital sector and in the space economy.	https://primomigliosgr.it/	info@primo.vc
Pi campus	Funding	We Fund Entrepreneurs Who Define New Patterns	https://picampus.it/	https://picampus.it/co ntact-us/
P101	Funding	P101 is a venture capital firm focused on early-stage investments in the digital sector.	https://www.p101.it/en/	info@p101.it
LVenture Group	Funding	We invest in digital startups with high innovation potential and with globally scalable businesses, to bring them to the exit.	https://www.lventuregrou p.com/Home	info@lventuregroup.c om
Lumen ventures	Funding	Lumen Ventures is a venture capital firm that invests at early-stage across a wide variety of cutting edge industries, focusing on technology companies. We aim to identify market-transforming businesses and support them to achieve global scale.	https://www.linkedin.com /company/lumenventure s/	info@lumen.ventures



360 Capital	Funding	We invest in the future. Passionately engaging with entrepreneurs to build the leading enterprises of tomorrow	https://www.360cap.vc/	info@360cap.vc
Invitalia	Funding	We target those who want to become self-employed or start their own company in Italy; promoting the creation of small businesses by people who are unemployed.  We pay particular attention to startups of innovative initiatives, spinoffs from research, and bright ideas that have business potential.	https://www.invitalia.it/eng/what-we-do/services	invest@invitalia.it
ISV	Other support	The Italian Government policies to attract and retain innovative entrepreneurs from all over the world	https://italiastartupvisa.m ise.gov.it/	info.italiastartupvisa@ mise.gov.it
Unicredit Start Lab	Accelerator	Our program offers the chosen startups comprehensive support, working alongside teams at all stages of the business life-cycle with specific initiatives; it is a Business Platform for the very best inovative projects.	· · · · · · · · · · · · · · · · · · ·	unicreditstartlab@uni credit.eu
Fin plus Tech	Accelerator	Fin + Tech is the fintech and insurtech accelerator of CDP's National Accelerators Network: born from an initiative of CDP Venture Capital SGR together with Digital Magics, Startupbootcamp, Fintech District and SIA.	https://finplustech.eu/en/ about-us/	info@finplustech.eu
Clhub	Accelerator	Venture incubator that has Made in Italy as its primary investment focus, both in the digital sector and in the classic sectors such as food and design.	http://www.clhub.biz/	info@clhub.biz
Industrio	Funding	Industrio Ventures invests in and supports innovative product startups, in the leading sectors of the Italian economy, like automotive and smart transportation, digital manufatcuring, biotech, robotics, tech for agriculture and for the environment.	https://industrio.co/en/wh at-we-do/	info@industrio.co



# **SUPPORTING ORGANISATIONS - NETHERLANDS**

Name	Туре	Short Description, services	Website	Email
eit Digital	Accelerator	EIT Digital Accelerator's mission is to scale up European digital technology ventures. We break geographical boundaries and provide you with pathways to quickly and effectively access a pan-European trusted business network. We multiply matching and brokering opportunities with international customers and investors.	https://www.eitdigital.eu/	info@eitdigital.eu
Techleap	Accelerator	Hiring, raising capital & expanding abroad are only a few of the challenges you might face while building a company. Our programmes are tailored to make this road easier and support you through the right connections.	https://www.techleap.nl/ what-we-do	info@techleap.nl
High Tech XL	Accelerator	We're deep-tech venture builders. We mobilize the Eindhoven region's unique skills and networks by combining deep tech with entrepreneurship.	https://www.hightechxl.c om/	info@hightechxl.com
Rockstart	Accelerator	Rockstart gives startups rock-solid support in their first 1000 days.	https://rockstart.com/	team@rockstart.com
Startup Bootcamp	Accelerator	Startupbootcamp is a mentorship driven program; these mentors drive the startups acceleration over the 3 month program - and often for months or years afterwards. The Startupbootcamp founders team, together with their group of international mentors, can open the door to nearly every investor, customer or partner. The value is the quality of that network.	https://www.startupbootc amp.org/	https://www.startupbo otcamp.org/contact/
YesĄDelft	Accelerator	es!Delft offers an accelerator program for tech-focused startups, wherein entrepreneurs loose no equity to Yes!Delft. Instead, a success fee of €25,000 is owed to the program after a startup generates its first €1,200,000 in revenue. Beside the accelerator track, there is also a discovery track and a validation lab for younger startups.	https://www.yesdelft.com/about-us/	info@yesdelft.nl
UtrechtInc	Accelerator	UtrechtInc you get access to finance, housing, potential customers,co-founders, interns, a start-up community, training and advice for a successful business start. At UtrechtInc you make an impact - on society and economic valorisation.	https://www.yesdelft.com/	info@utrechtinc.nl
StartLife	Accelerator	StartLife is Europe's longest running and leading agrifoodtech accelerator. Since 2010 it has supported over 400 agrifoodtech startups. As the Wageningen University affiliated accelerator its mission is to accelerate agrifoodtech startups shaping a sustainable food system.	https://start-life.nl/	info@start-life.nl

NextOEM	Accelerator	NextOEM helps technology companies make the most of opportunities and take significant growth steps. As a result, new Original Equipment Manufacturers ('OEMS') may eventually emerge from these technology companies. Hence the name 'NextOEM	https://nextoem.com/nex toem/	info@nextoem.com
S2S	Incubator	AUTOMOTIVE INCUBATOR program based in Brainport Eindhoven region.	https://www.s2s-drive.eu/	info@s2s-drive.eu
Lumo Labs	Fund Capital	We create opportunities for people and emerging technologies by connecting impact-driven groundbreaking start-ups to our funds, our expertise, our network and each other.	https://lumolabs.io/create	ula@lumolabs.io
Crosspring	Incubator, Funding	Crosspring is a incubator and seed investor in the center of The Netherlands (Zoetermeer) Our office is a transformed factory where students and entrepreneurs work together. We are looking for start-ups in internet, mobile applications, software and games.	https://crosspring.com/	info@crosspring.com
Port XL	Incubator, Accelerator	Focused on Europe's largest port - Rotterdam -, PortXL is an incubator and accelerator of port-focused technology companies revolutionising the ocean freight, logistics, supply chain, AI & autonomous shipping, and other related industries.	https://portxl.org/	info@portxl.org
Janus Henderson Investors	VC Funding	As a leading global active asset manager, Janus Henderson seeks to benefit clients through the connections we make. This is central to what active management stands for and to the long-term outperformance we seek to deliver.	https://www.janushender son.com/en-us/	support@janushende rson.com
EQT Group	VC Funding	A purpose-driven global investment organization EQT has a track record of almost three decades of delivering consistent and attractive returns across multiple geographies, sectors and strategies.	https://eqtgroup.com/	https://www.linkedin.c om/company/eqt- group/
Liberty Global	VC Funding	We're building Tomorrow's Connections Today, bringing people together through the power of our technology. Liberty Global is a world leader in converged broadband, video and mobile communications and an active investor in cutting-edge infrastructure, content and technology ventures.	https://www.libertyglobal. com/	ir@libertyglobal.com
ZX Ventures	VC Funding	ZX Ventures is the global investment and innovation group of AB InBev. We seek out and build ventures that allow us to meet the needs of tomorrow – and turn entrepreneurs' dreams into reality.	https://www.zx- ventures.com/	https://www.linkedin.c om/company/zx- ventures/
Newion	VC Funding	Newion invests in early stage and expansion stage technology companies, exclusively focussing on innovative business software. Typically, Newion enters in seed rounds or A-rounds.	https://www.newion.com/	info@newion.com



Aqua Spark	VC Funding	With over 200 investors from more than 25 countries, Aqua-Spark is working with a global community of investors supporting the growth of a new sustainable, commercial aquaculture industry. Our investors are family offices, individuals, institutions and industry who see both the financial opportunity in creating a better food system and take pride in protecting our planet and population health.	https://aqua-spark.nl/	info@aqua-spark.nl
Good Well	VC Funding	Goodwell Investments is a pioneering investment firm focused on financial inclusion, fintech and inclusive growth in sectors providing basic goods and services and income generation opportunities to the underserved.	https://www.goodwell.nl/	info@goodwell.nl
Prime Ventures	VC Funding	We are passionate about the companies we back and the teams behind them. We take a personal approach to each and every one of our investments.	https://www.primeventur es.com/	https://www.primeven tures.com/connect
Innovation Quarter	VC Funding	InnovationQuarter invests from a number of funds. Depending on various factors, such as the life stage or the sector in which your company is active, our Investment Managers look at which fund is the best fit.	https://www.innovationq uarter.nl/	info@innovationquart er.nl
Endeit Capital	VC Funding	Endeit Capital is a growth capital firm fueling internationalisation and innovation.	https://endeit.com/	info@endeit.se



# **SUPPORTING ORGANISATIONS - SLOVAKIA**

Name	Туре	Short Description, services	Website	Email
Slovensko Digital	Community	Slovensko Digital is a civic association aimed at enhancing the quality of digital services in Slovakia. Their attitudes and suggestions are inspired by the experience of the countries that are at the forefront of the quality of electronics of the public administration. They believe that Slovakia has the potential to use this experience to its advantage and to become a world leader in this area.	https://slovensko.digital/	kontakt@slovensko.di gital
Elevator Lab	Accelerator	Elevator Lab is a leading fintech partnership program powered by Raiffeisen Bank International (RBI). We are looking for innovative fintech solutions, in order to jointly develop tomorrow's banking business. Once selected for Elevator Lab, you get the chance to scale your business across the CEE Region.	https://elevator-lab.com/	startups@rbinternatio nal.com
Incubator UVP	Incubator	Incubator UVP is incubator based in the University Science Park in Bratislava, one of which goals is to contribute to the sector development through the support of innovative ideas and to the startups and spin-offs arise and development on the regional as well as on the international level.	https://cusp.uniba.sk/prac oviska/inkubator/o-nas/	cuspi@uniba.sk
Klaster Košice IT Valley	Cluster	Klaster Košice IT Valley plays an important role in the development of the IT sector in the Kosice region. In 2015, the cluster was certified cluster management excellence label GOLD as the first in Central Europe and is one of three certified clusters in the field of information and communication technologies. Currently it has 53 members.	http://www.kosiceitvalley.sk/	info@itvalley.sk
Krok za krokom	Mentoring	Krok za krokom is a program by Slovenská Sporiteľňa for starting entrepreneurs that provides comprehensive business advice. Since 2015, more than 3,000 starting entrepreneurs and firms entered the program and have gained education and free individual advice with bank specialists.	https://www.slsp.sk/sk/biz nis/zaciname-podnikat	info@slsp.sk
Launcher	Funding, Accelerator	Launcher is a startup studio that builds young innovative companies by combining startup and real world experiences. They provide their network, experience, internal people, help with team formation and expansion to foreign markets. They also provide the necessary financial resources for startup development.	https://launcher.sk/	info@launcher.sk
Regionálne poradenské a informačné centrum Prešov	Incubator, Mentoring	Regionálne poradenské a informačné centrum Prešov is an institution that supports entrepreneurship in the region of Eastern Slovakia.	http://www.rpicpo.sk/clan ok/1684/podnikatelska_in kubacia_a_prenajom_prie storov.html	rastislav.tkac@rpicpo. sk

RubixLab Garage	Community, Mentoring	RubixLab Garage is a coworking space where creativity and exceptional skills of people from different countries and cultures meet and mix. Being part of RubixLab Garage you will be able to use all features the space offers and you will also be in close touch with international startups and mentors from all over the world.	http://rubixlab.com/rubixl ab-garage/	hello@rubixlab.com
Slovak Alliance for Innovative Economy (SAPIE)	Cluster	The Slovak Alliance for Innovation Economy is the leading forum for policy debate on digital economy and innovation in Slovakia.	https://sapie.sk/	info@sapie.sk
Slovak association for private equity and development capital - SLOVCA	Private Funding	Slovak association for private equity and development capital - SLOVCA enhances awareness of alternative financing possibilities through development capital in Slovakia and provides assistance to small entrepreneurs to obtain funding for the development of their business plan.	http://www.slovca.sk/en	slovca@slovca.sk
The American Chamber of Commerce in Slovakia	Community	The American Chamber of Commerce in Slovakia is one of the most active foreign Chambers of Commerce in Slovakia. It is dedicated to serving its members through the support of its three main pillars: contacts, information and advocacy. Currently, its member base has reached more than 330 international and Slovak companies, including many of the largest and important firms in Slovakia.	http://www.amcham.sk/h ome	office@amcham.sk
The National Business Center	Funding, Mentoring, Accelerator	The National Business Center is a comprehensive one-stop-shop support site. The goal is to support the emergence and development of small and medium-sized enterprises and to motivate individuals to enter into business.	https://www.npc.sk/sk/	info@npc.sk
The Slovak Business Angels Club	Private Funding	The Slovak Business Angels Club brings together successful entrepreneurs and managers who want to invest their experience, time and money into startups. The Slovak Business Angels Club is the first network of business angels in Slovakia, which was established in 2011 with the mission to support the development of innovations, entrepreneurship and the next generation of entrepreneurs.	https://businessangels.sk/	https://businessangels .sk/kontakt
The Slovak Organization for Research and Development Activities (SOVVA)	NGO	The Slovak Organization for Research and Development Activities (SOVVA) is a non-governmental organization of national competence established to promote R & D development in Slovakia by means of improving R & D capacities, bridging the academic and commercial areas while using international experience and contacts.	http://www.sovva.eu/	info@sovva.sk
The Slovak-American Foundation (SAF)	Mentoring, Market Entry	The Slovak-American Foundation (SAF) is focused on the startup ecosystem and fostering the relationship between the US and the Slovakia. Its work is aligned with efforts to create a competitive environment for young, innovative companies to grow and prosper. With the US Connections program, SAF manages an application process for the selection of teams of founders from early stage Slovak companies to travel to the US to participate in short, structured knowledge programs that are specifically targeted to their business needs.	https://www.slovakameric anfoundation.org/	maria@slovakamerica nfoundation.org

TUKE	Incubator	Incubator TUKE is a incubator that is part of the University Science Park TECHNICOM ecosystem and is a key component of business acceleration, technology transfer and innovation built within the concept of the university science park.	https://www.startupcentr um.tuke.sk/inkubator- tuke/	frantisek.jakab@tuke. sk
University Technology Incubator	Incubator	University Technology Incubator is a department of the Slovak University of Technology in Bratislava, which aims its activities are to support start-ups. Incubator supports newly created businesses by more favorable lease at lower prices than normal market prices as also package of additional services.	http://www.inqb.sk/en/o- nas/	info@inqb.sk
Uplift	Accelerator	Uplift is a 10-week intensive acceleration program for early-stage tech startups.  Uplift helps young Slovak tech companies to develop and accelerate in crucial business areas offering a unique opportunity to seek advice from successful mentors.	https://uplift.sk/	https://uplift.sk/
Young Entrepreneurs Association of Slovakia (YEAS)	Community	Young Entrepreneurs Association of Slovakia (YEAS) was established in 2010 as an organisation that connects young entrepreneurs under the age of 40. The main reason for the establishment of YEAS was a lack of attention devoted to encouraging the young generation of entrepreneurs, who will represent the future of Slovak business.	https://zmps.sk/	zmps@zmps.sk



# **SUPPORTING ORGANISATIONS - SLOVENIA**

Name	Туре	Short Description, services	Website	Email
ABC Accelerator	Accelerator	We take a hands-on approach in our 3-month acceleration program for early to growth-stage startups and help them grow in our global ecosystem.	https://abc- accelerator.com/	info@abc- accelerator.com
Digital Innovation Hub Slovenia (DIH Slovenia)	Funding, Mentoring	DIH Slovenia enables digital transformation on the principle of one-stop-shop, in Slovenia and beyond. Raises awareness and provides services for the growth of digital competences, exchange of digital experiences and examples of good practice at local, regional and international level; proposes to the government and provides access to data to promote entrepreneurship.	https://dihslovenia.si/	info@dihslovenia.si
Hekovnik Startup School	Incubator	They offer an incubator environment at Ljubljana's Technology Park and do angel/seed investments in companies they work with. With a flexible business model they include systems which will benefit a range of startups at various stages.	http://hekovnik.com/	kp@hekovnik.com tf@hekovnik.com
Poligon Creative Centre	Community	Poligon is a coworking space for creative communities, startups and freelancers operating in the field of creative economies, social entrepreneurship and culture.	http://www.poligon.si/	info@poligon.si
Start:Up Slovenia	Community	The Start:up Slovenia Project aims to recognize best Slovenian innovative startup companies at the earliest development stages and to expertly support them and promote them to the public.	https://www.startup.si/	info@startup.si
Startup Clinic	Funding, Mentoring	StartUp Clinic offers a variety of business services that prepare you and your startup for obtaining an investment and growth after it.	https://poslovniangeli.si/e n/startup-clinic/	info@businessangels. si
The Slovenian Enterprise Fund	Funding	The Slovenian Enterprise Fund strives for the guidelines of digital transformation, so it introduces digital business models into its operations, thus optimizing work processes and introducing efficient work methods for even greater productivity. With the introduction of electronic submission of applications via the ePortal, it enables companies to quickly, securely and easily submit the entire application to a public tender or a call from the Slovenian Enterprise Fund.	https://podjetniskisklad.si /sl/	info@podjetniskisklad .si
Business Angels of Slovenia	Business Angels Network	We connect startups and investors. Our vision is to enable entrepreneurs with innovative business ideas obtain seed or angel funding for their companies in the early stages of growth. We aim to expand and help secure investments in international markets and ultimately put Slovenia on the map as a successful	https://poslovniangeli.si/e n/home/	https://www.linkedin.c om/company/busines s-angels-of-slovenia/

		location for the development of startup companies.		
Fil Rouge Capital	Funding	Fil Rouge Capital is a Venture Capital investment fund whose primary goal is to invest in entrepreneurs, start-up, and scale-up companies. We are sector agnostic and we run an Acceleration program 2 times a year.	https://filrougecapital.co m/	info@filrougecapital.c om
AlpVent	Funding	AlpVent AG is an investment company that invests in highly promising startups. As an investor we have a good knowledge of the CE region and the operation of innovative companies in it, with a focus on Austria and Slovenia. As the result of many years of entrepreneurial and managerial experience, we know what entrepreneurs in innovative companies need.	alpvent.com	info@alpvent.com
Meta Ingenium	Funding	Focusing on businesses with a fully committed and well balanced entrepreneurial team and market leadership, INGENIUM Slovenia invested in early stage companies, taking them all the way to the expansion phase. The fund closed in August 2015.	https://www.meta- group.com/all-meta- projects/Pages/INGENIU M-Slovenia-Fund.aspx	https://meta- group.us17.list- manage.com/subscrib e?u=83ba7b7b9c3d2c 94cfd924ef3&id=7d22 3b0a66
Slovenia Enterprise Fund	Seed and VC Funding	The Fund offers several forms of financing for start-ups and start-ups, which are divided into startup incentives (P2, P2R), seed capital (SK75, SI-SK), venture capital for global growth of innovative companies, microcredits (P7-2, P7R), bank loan guarantees with interest rate subsidy (P1 plus) and special incentives for individual business areas.	https://podjetniskisklad.si /en	info@podjetniskisklad .si
South Central Ventures	Funding	A venture capital fund that primarily invests in high-tech companies in the Balkans that have strong teams. South Central Ventures (SCV) currently has €40 million available through the Enterprise Innovation Fund (ENIF) to invest in innovative high-tech startups in the early stages and growth phases, and provide investments of up to €3 million per company. For startup companies, it has available €1.5 million, where the amount of an individual investment is up to €100.000. The Fund has offices in Belgrade, Zagreb and Skopje.	https://sc-ventures.com/	info@sc-ventures.com
STH Management	Funding	A venture capital fund that invests in companies with long-term development potential and good teams.	https://www.sth.si/	info@sth.si
Silicon Gardens	Funding	Silicon Gardens Fund is a private venture capital fund consisting of young Slovenian and foreign entrepreneurs who actively cooperate with startup companies during the investment period. The focus of the Fund is to add value to the startup company through experience, consulting and business connections to early stage	https://silicongardens.si/	https://www.linkedin.c om/company/silicon- gardens-fund- ii/about/



		startups. The Fund offers startup companies investments in the amount of €20.000 to €40.000 in exchange for a 5% to 15% equity stake. The Fund offers startup companies investments in the amount of €20.000 to €40.000 in exchange for a 5% to 15% equity stake.		
ALFI Private Equity Fund	Funding	A privately held venture capital fund focused on developing, innovative and fast-growing SMEs. ALFI Private Equity Fund is an alternative investment fund focused on fast growing innovative and development SMEs operating primarily in the Slovenian and Croatian markets.	https://alfipe.si/	alfipe@alfi.si



# **SUPPORTING ORGANISATIONS - SWITZERLAND**

Name	Туре	Short Description, services	Website	Email
Real Growth Hacking	Accelerator	Build the needed foundations to scale, up-skill your entire organisation, and apply the same tactics and frameworks that billion-dollar startups used to grow their businesses.	https://www.realgrowthh acking.com/growthaccel eration?gclid=CjOKCQjw_ 4- SBhCgARIsAAlegrUEEhIP 5Z62uEdlbqvvjP6hH2T30 kS996TRPAph4XGMGool 74IGz5MaAtgYEALw_wcB	https://www.linkedin.c om/company/realgro wthhacking/
Boldbrain Startup Challenge	Accelerator	Boldbrain is an accelerator program aimed at early stage startups and innovative ideas. The target are technological innovations and the goal is to provide participants the needed tools to assess whether their idea is valid or not and if it has the prerequisites to be transformed into a scalable business. Boldbrain will provide a useful basis to start the challenging path of development of the startup.	https://boldbrain.ch/	realgrowthhacking
Axelra	Accelerator	Axelra is a tech venture builder based in Zurich and loves to build, launch and scale digital products and services and the business around it. Our approach takes 100 days from the idea to the MVP launch.	https://www.axelra.com/	https://www.linkedin.c om/company/axelra/
EIC Accelerator	Funding	The EIC Fund is a unique entity owned by the European Commission and established to make direct equity investments in companies.	https://eic.ec.europa.eu/ei c-funding- opportunities/eic- accelerator_en	investments@eicfund. eu
Base Launch	Funding	We partner with scientists and entrepreneurs to launch and build exceptional biotech companies	https://baselaunch.ch/	info@baselaunch.ch
Fongit	Incubator	Fongit is Switzerland's premier innovation incubator. We specialize in tech innovation in Geneva. Fongit currently supports over 100 ICT, Engineering, and Life Sciences startups and projects.	https://www.fongit.ch/	info@geneus.ch
DART Labs	Accelerator	We invest in breakthrough technologies that positively impact people and planet.	https://www.dartlabs.io/	hello@dartlabs.io

InnoPeaks	Accelerator	At the heart of the Swiss Alps, a 3-month programme for Health Tech and InsurTech startups.	https://innopeaks.ch/	https://innopeaks.ch/# contact
BlueLion	Accelerator	The perfect place for professionals to connect with like-minded people and take your start-up business to the next level.	https://www.bluelion.ch/s ervices/program-for- entrepreneurs/LikeMinde d.html	info@bluelion.ch
KickStart Innovation	Accelerator	Kickstart is one of Europe's largest zero equity, multi-corporate ecosystem innovation platforms that runs a scale-up program for later-stage startups. We offer a fast-track access to Swiss industry leaders, corporations looking for ways to collaborate.	https://www.kickstart- innovation.com/	hello@kickstart- innovation.com
Venture Kick	Incubator	Venture Kick is a philanthropic three stage funding model initiated to support Swiss startups with enough funding to kick-start their entrepreneurial success.  Startups can qualify to receive up to CHF 150,000 in start capital, and an opportunity for an additional CH 850,000 in equity funding from the Kick Fund.	https://www.venturekick.	https://www.ventureki ck.ch/
Swiss startup factory	Accelerator	After three years of experience, we have designed a completely new, customized accelerator program, based on our Swiss Startup Factory Company Building Playbook. We accelerate startups that have already validated their business model and are ready for fast growth.	https://www.swissstartupf actory.com/startup- accelerator	https://www.linkedin.c om/company/swiss- start-up-factory-ag/
MassChallenge Switzerland	Accelerator	Our flagship program is the early-stage startup accelerator, which accepts startups from any industry, and in 2022 will be comprised of the agnostic program and 3 industry-specific tracks: Sustainable Food Solutions, Health Solutions and Climate Solutions. All startups in the accelerator will be advised about how to make their business climate responsible and must intend to off-set their emissions or actively reduce GHG to be considered. The program in 2022 will likely be a mix of in person and online activity due to the pandemic.	https://masschallenge.or g/programs-switzerland	https://masschallenge .org/contact
Day One	Accelerator	The DayOne Accelerator supports promising ventures that combine groundbreaking technologies, healthcare expertise, and entrepreneurial spirit. We look for innovative ventures that solve problems across a broad range of healthcare areas from diagnosis, treatment, and prevention to patient and caregiver communication to improvements that directly assist healthcare workers.	https://www.dayone.swiss /what-we- do/acceleration/	https://www.dayone.s wiss/contact-us/
F10	Incubator and accelerator	F10 is an ecosystem of startups, corporates, industry experts, and investors, with local hubs in Switzerland, Singapore and Spain. Its mission is to stimulate worldwide collaboration to further innovation across industries.	https://www.f10.global/sta rtups	info@fl0.global

Venture Lab	Other support	Our Venturelab programs are designed to support entrepreneurs with global ambitions, from their early-stage ideas to successful exits. Want to launch or boost your entrepreneurial journey? Pick the program fitting your needs today for networking, training, business development acceleration or fundraising.	https://www.venturelab.s wiss/programs	info@venturelab.ch
Swiss Entrepreneurs Fund	Funding	The Swiss Entrepreneurs Fund invests only in start-ups and SMEs in the growth phase (internationalisation) with a financing requirement of between CHF 5-20 million. We do not make direct investments in early-stage start-ups with smaller financing requirements.	https://swissef.ch/en/fund	nicola.sprenger@ubs. com
Swiss National Science Foundation	Grant	The Swiss National Science Foundation (SNSF) funds excellent research at universities – from physics to medicine to sociology. Thousands of teams are generating knowledge for a better future for all. Together with our partners, we play a key role in shaping research in Switzerland.	https://www.snf.ch/en	desk@snf.ch
EPFL Ignition	Grant	The EPFL Ignition Grant was created to help researchers with great ideas to break free from the "too early" barrier. Too often, this is the predominant reason why such researchers never get their projects off the ground, but all of that is about to change with the Ignition Grant.	https://www.epfl.ch/innov ation/startup/grants/ignit ion-grants/	startup@epfl.ch
Innouisse Flagship	Grant	Innosuisse's Flagship Initiative is another of Switzerland's top grants for startups. It aims to catalyze innovation in the socio-economic sphere of Switzerland. It does so by promoting project collaboration between investors, startup founders, researchers and corporates.	https://www.innosuisse.c h/inno/en/home.html	media@innosuisse.ch
AlpVent	Funding	AlpVent AG is an investment company that invests in highly promising startups. As an investor we have a good knowledge of the CE region and the operation of innovative companies in it, with a focus on Austria and Slovenia. As the result of many years of entrepreneurial and mangerial experience, we know what entrepreneurs in innovative companies need.	https://www.alpvent.com/ en/about-us/	info@alpvent.com



# **SUPPORTING ORGANISATIONS - SPAIN**

Name	Туре	Short Description, services	Website	Email
Active Venture Partners	Private Funding	We're the new generation of venture capital. We're here to make a difference and leave a lasting impact in our industry.	https://www.active- vp.com/	
Antai Venture Builder	Private Funding	Antai is an international online and mobile venture builder. Our adventure is to analyze the market in search of proven successful businesses and, once identified, implement them in other markets.	http://www.antaivb.com/	hola@antaivb.com
Bonsai Venture Capital	Private Funding	Migration from offline content to online space became obvious and we wanted to invest in this transition. Since then we have focused on accelerating this change in the Spanish market, starting with online classifieds. Mobile focus startups based on classifieds, e-health, games, payments, security, travel and other high growth sectors.	https://www.bonsaiventu recapital.com/	
Cabiedes & Partners	Private Funding	A Spanish venture capital firm that provides seed funding, early-stage investment services. Investments are concentrated on the E-Commerce, Enterprise Software, Design, and Fintech sectors.	https://www.linkedin.com /company/cabiedes-&- partners/	http://es.linkedin.com/ in/luismartincabiedes
Caixa Capital Risc	Private Funding	Caixa Capital Risc is the venture capital arm of CriteriaCaixa which invests in innovative companies in their start-up and growth stages. The company has three specialised teams in the areas of Information Technology, Life Sciences, and Industrial technologies.	https://www.caixacapitalri sc.es/en	https://www.caixacapi talrisc.es/en/envianos- tu-consulta- propuesta/
Draper B1	Private Funding	Our mission is to help entrepreneurs who are innovating and transforming the way we live and work.	https://draperbl.vc/	https://docs.google.co m/forms/d/e/IFAIpQL ScJsAv5Hib_WacXR_F 06vPOgs_kpnqjhY_Xt aN2pFG7QeBDhA/vie wform
Galdana Ventures	Private Funding	Galdana Ventures is a €900m fund of funds family focused in venture capital that invests in some of the top tier firms in the United States, Asia, Israel and Europe.	https://www.galdanavent ures.com/	info@galdanaventure s.com
Idodi Venture Capital / IVC Digital Tech	Private Funding	A Spanish and Irish independent firm that invests in technology startups in the early stages (seed capital). It targets the entire digital and technological industry, with a special focus on ecommerce, Saas, Mobile and Platform devices.	http://www.idodivc.com/	bcn@idodivc.com

Intelectium	Public Funding	We help you to fund your technology startup with private investment and loans from spanish and european public entities	https://intelectium.com/e n/	comunicacion@intele ctium.com
Inveready	Private Funding	Inveready is a leading asset manager in Spain investing in early-stage technology-based companies. It currently invests through 4 verticals (Venture Capital in Digital Technology, Venture Capital in Life Sciences, Venture Debt and Hybrid Financing for quoted companies in growth markets), with +€330M of assets under management.	http://www.inveready.co m/	info@inveready.com
K Fund	Private Funding	K Fund is an early stage VC firm that, with an entrepreneur-centric philosophy, aims to fuel the evolution of the Spanish startup ecosystem.	https://www.kfund.vc/	info@kfund.vc
Nauta Capital	Private Funding	A Venture Capital firm investing in early stage technology companies. Main areas of interest include B2B Software propositions, disruptive Digital Media companies, and enabling technologies for Mobile and the Internet. Nauta has US\$260 million under management and invests in Western Europe and the USA. Nauta has presence in London (UK), Boston, MA (USA), and Barcelona (Spain)	https://nautacapital.com/	https://nautacapital.co m/contact/
Nero Ventures	Private Funding	An early stage firm investing in enterprise software technology (cloud/SaaS, data center, management, networking, security and storage) and consumer software technology (B2B2C) including advertising, e-commerce, marketplaces, media, mobile and services.	http://www.neroventures.	
Seaya Ventures	Private Funding	A Spanish venture fund investing in early and growth stage Internet and technology-enabled companies in Spain and Latam.	https://seayaventures.co m/	info@seayaventures.c om
Sitka Capital	Private Funding	Focuses on pre-seed and seed stage investment.	https://sitkacapital.com/	info@sitkacapital.com
Cloud Incubator	Incubator	Aims to promote education in entrepreneurship and innovation in the ICT sector throughout Europe.	https://cincubator.com/	admin@cincubator.co m
IE Business School's Venture Labs	Incubator	IE's startup incubator, which is designed for students and alumni to explore market opportunities, incubate ideas and accelerate business.	https://www.ie.edu/entre preneurship/the- experience/ie-venture- lab-accelerator/	https://landings.ie.edu /entreland- requestinfo-form-en

	The entrepreneurship program of Banco Santander that helps land projects driving its market launch. The program offers support, training, advice, cash prizes and trips to Silicon Valley.	https://explorerbyx.org/	contacto@explorerby x.org
Incubator	A pre-accelerator organization that helps entrepreneurs implement a business idea from start to grow through skilled engineers and business people who directly transfer their knowledge to the workforce.	https://www.tetuanvalley.	https://www.tetuanval ley.com/contact
Accelerator	An accelerator dedicated to matching entrepreneurs and mentors. It focuses on startups in the Internet and Mobile sector to participate in the 6-month acceleration process.	http://www.conector.com/	projects@conector.co m
Accelerator, Funding	Founded in 2014, IMPACT has accelerated more than 100 startups and awarded more than €7 million equity free.	https://www.impact- accelerator.com/	info@impact- accelerator.com
Accelerator, Funding	We aim to lead high-growth businesses and build an independent ecosystem and economy where our startups and teams can collaborate, become stronger, and grow faster.	https://itnig.net/	https://itnig.net/fund/
Accelerator	A program launched by the President of supermarket chain Mercadona, Juan Roig. The 9-month business acceleration program offers advice, adapted financing and training for the development of entrepreneurial projects, based on a proven management model. The program is constantly open and the entry months are:  January, May and September.	https://lanzadera.es/	info@lanzadera.es
Accelerator, Mentoring	SeedRocket is an innovative private initiative for entrepreneurs with technology-based projects. We provide training, funding and networking to enhance the development of their startups, as well as a common workspace on the accelerator startups in Barcelona and Madrid.	https://www.seedrocket.c om/aceleradora/	https://www.seedrock et.com/mas- info/contacta-con- nosotros/
Community	A global network of coworking spaces, with 54 all over the world and more than 7,000 members. In Spain they have offices in Madrid and Barcelona, housing not only freelancers but also startups such as Ironhack or The App Date. As is the case with most spaces, numerous events associated with creativity and technology are held at both HUBs every month.	https://barcelona.impacth ub.net/	https://barcelona.imp acthub.net/contacto/
Community	A global network of coworking spaces, with 54 all over the world and more than 7,000 members. In Spain they have offices in Madrid and Barcelona, housing not only freelancers but also startups such as Ironhack or The App Date. As is the case with most spaces, numerous events associated with creativity and technology are held at both HUBs every month.	https://madrid.impacthu b.net/	silvia.garayoa@impact hub.net
	Incubator  Incubator  Accelerator  Accelerator, Funding  Accelerator, Funding  Accelerator  Accelerator  Community	Incubator its market launch. The program offers support, training, advice, cash prizes and trips to Silicon Valley.  A pre-accelerator organization that helps entrepreneurs implement a business idea from start to grow through skilled engineers and business people who directly transfer their knowledge to the workforce.  An accelerator dedicated to matching entrepreneurs and mentors. It focuses on startups in the Internet and Mobile sector to participate in the 6-month accelerator, Funding  Accelerator, Founded in 2014, IMPACT has accelerated more than 100 startups and awarded more than €7 million equity free.  We aim to lead high-growth businesses and build an independent ecosystem and economy where our startups and teams can collaborate, become stronger, and grow faster.  A program launched by the President of supermarket chain Mercadona, Juan Roig, The 9-month business acceleration program offers advice, adapted financing and training for the development of entrepreneurial projects, based on a proven management model. The program is constantly open and the entry months are: January, May and September.  SeedRocket is an innovative private initiative for entrepreneurs with technology-based projects. We provide training, funding and networking to enhance the development of their startups, as well as a common workspace on the accelerator startups in Barcelona and Madrid.  A global network of coworking spaces, with 54 all over the world and more than 7,000 members. In Spain they have offices in Madrid and Barcelona, housing not only freelancers but also startups such as Ironhack or The App Date. As is the case with most spaces, numerous events associated with creativity and technology are held at both HUBs every month.  A global network of coworking spaces, with 54 all over the world and more than 7,000 members. In Spain they have offices in Madrid and Barcelona, housing not only freelancers but also startups such as Ironhack or The App Date. As is the case with most spaces, numerous events associated with creativ	Incubator its market launch. The program offers support, training, advice, cash prizes and trips to Silicon Valley.  A pre-accelerator organization that helps entrepreneurs implement a business ideal from start to grow through skilled engineers and business people who directly transfer their knowledge to the workforce.  Accelerator An accelerator dedicated to matching entrepreneurs and mentors. It focuses on startups in the Internet and Mobile sector to participate in the 6-month acceleration process.  Accelerator, Funding Founded in 2014, IMPACT has accelerated more than 100 startups and awarded more than €7 million equity free.  Accelerator, Funding We aim to lead high-growth businesses and build an independent ecosystem and economy where our startups and teams can collaborate, become stronger, and grow faster.  A program launched by the President of supermarket chain Mercadona, Juan Roig. The 9-month business acceleration program offers advice, adapted financing and training for the development of entrepreneurial projects, based on a proven management model. The program is constantly open and the entry months are: January, May and September.  SeedRocket is an innovative private initiative for entrepreneurs with technology-based projects. We provide training, funding and networking to enhance the development of their startups, as well as a common workspace on the accelerator startups in Barcelona and Madrid.  A global network of coworking spaces, with 54 all over the world and more than 7,000 members. In Spain they have offices in Madrid and Barcelona, housing not only freelancers but also startups such as Ironhack or The App Date. As is the case with most spaces, numerous events associated with creativity and technology are with most spaces, unmerous events associated with creativity and technology are with most spaces, unmerous events associated with creativity and technology are with most spaces, unmerous events associated with creativity and technology are with most spaces, numerous events associated with



ENISA	Public Funding	A state-owned company that falls under the management of the General Directorate of Industry and SMEs, itself integrated into the Spanish Government's Ministry of Industry, Commerce and Tourism. ENISA provides small and medium-sized enterprises that wish to bolster their innovative entrepreneurial endeavours with financial support.	https://www.enisa.es/	hola@enisa.es
FOND-ICO Global	Public Funding	The first public venture capital "fund of funds" created in Spain, with a total of €1.2 billion, which seeks to promote the creation of privately managed venture capital funds that invest in Spanish companies at all stages of their development.	https://www.ico.es/web/g uest/inicio	https://www.ico.es/co ntacto
ICF	Funding	Institut Català de Finances (ICF - Catalan Finance Institute) is the public financial institution owned by the Government of Catalonia and founded in 1985. ICF's mission is to foster and improve access to funding for enterprises in Catalonia in order to contribute to the growth of the region's economy, complementing the private financial sector. The institution offers companies a range of products and services in the area of corporate finance, focusing on loans and guarantees and venture capital investments.	http://www.icf.cat/ca/inici	consultes@icf.cat
AticcoLab	Accelerator	AticcoLab is a global innovation platform where startups, corporates, mentors and investors coexist. Together we foster effective connections, collective learning, and growth.  We believe in the power of ideas, talent and in those who bet on the atypical, disruptive and challenging as the only way to change the world	https://aticcolab.com/	lab@aticcolab.com



# **SUPPORTING ORGANISATIONS - UNITED KINGDOM**

Name	Туре	Short Description, services	Website	Email
London Startup Ecosystem Canvas	Ecosystem Map	Complete overview of London startup Ecosystem and all organisations https://docs.google.com/document/d/14mRD6YSUoP- dtkL21cVXwJDQTZBruY_Q3rGuMe0S59w/edit		
Nesta Italia	Workshops, Funding, mentoring	Nesta Italia was founded in 2017 in Turin, with the support of Fondazione Compagnia di San Paolo, one of the biggest philanthropic organizations in Italy, and Nesta, global innovation foundation based in the United Kingdom	https://www.nestaitalia.or g/en/	info@nestaitalia.org
Seedcamp	Funding	We invest early in world-class founders attacking large, global markets and solving real problems using technology.	https://seedcamp.com/	https://seedcamp.com /looking-for-funding/
Nauta Capital	Private Funding	A Venture Capital firm investing in early stage technology companies. Main areas of interest include B2B Software propositions, disruptive Digital Media companies, and enabling technologies for Mobile and the Internet. Nauta has US\$260 million under management and invests in Western Europe and the USA. Nauta has presence in London (UK), Boston, MA (USA), and Barcelona (Spain)	https://nautacapital.com/	https://nautacapital.co m/contact/
Tech Stars	Accelerator, Funding	A mentorship-driven seed stage investment that runs once a year in London. It's a three-week programme of intensive mentorship.	https://www.techstars.co m/accelerators/london	https://www.techstars. com/form/3cc57c59- 28ff-449d-ad8c- f0e407f78da8
Entrepreneur First	Mentorship	A programme created to support the first 100 days of a start-up's life through an intensive seven-month mentorship.	https://www.joinef.com/	https://www.joinef.co m/contact-us/
Bethnal Green Ventures	Accelerator	An accelerator three-month program for start-ups that want to create sustainable social innovations.	https://bethnalgreenvent ures.com/	hello@bethnalgreenv entures.com.
Firestartr	Accelerator, Funding	Firestartr helps start-ups by providing seed-stage capital to accelerate success.	http://www.firestartr.co/	info@firestartr.co
Innovation Warehouse	Community, funding	It's London's community for entrepreneurs, which offers support in mentoring, training sessions, investment (angel network), co-working, and everything that supports the high-growth business.	http://www.innovationwa rehouse.org/	investment@innovati onwarehouse.org
Level39	Mentoring, co- working	Level39 offers growth mentoring and office space for finance, retail and future cities technology start-ups.	https://www.level39.co/	https://www.level39.co /contact-us/

Microsoft Ventures	Accelerator	It's a three-month programme created to help early stage start-ups that work in cloud, mobile and internet. The programme provides training, top-quality mentorship and free tools.	https://m12.vc/	https://entrepreneur. m12.vc/submit
Digital Greenwich	Accelerator	The Accelerator programme gives business support to digital SMEs who are working on innovative products in the digital home, health, transport, energy and digital home.	https://www.digitalgreen wich.com/	info@digitalgreenwic h.com
Accelerator London	Accelerator	A business incubator that offers support, training, resources and network to start- ups working in information and communication technologies and multimedia.	https://accelerator- london.com/	https://accelerator- london.com/contact/
The Young Foundation	Accelerator	The Accelerator, a four-month programme that supports start-ups in health, education and housing, provides expert tutoring, business support and social investment.	https://www.youngfound ation.org/	reception@youngfou ndation.org
SeedCloud	Mentoring	SeedCloud focuses on start-ups based around cloud technology, big data, collaboration technologies, enterprise messaging and content management. It supports start-ups through technologies, and strategic and market advice.	reception@youngfounda tion.org	https://www.seedclou d.com/contact-us
Entrepreneurs for the Future	Incubator	Entrepreneurs for the Future (e4f) is an incubator programme dedicated to supporting the growth of technology companies in the UK.  Based in Birmingham, e4f helps start-ups that use technology in innovative ways to launch, develop and grow their business.	https://e4f.co.uk/	info@e4f.co.uk
C4DI	Community, Incubator	C4DI is an incubator that helps tech companies grow, and traditional businesses innovate	https://www.c4di.co.uk/	info@c4di.net
Ignite100	Funding	Since launching Ignite in 2011 we've run startup programmes across Europe — Now we're back in North East England. Our Teams have started highly successful companies creating countless jobs, millions in revenue and raised over £100m in early stage VC funding.	https://ignite100.com/	northeast@ignite.io
Accelerate Cambridge	Accelerator	Are you living, working or studying in Cambridge and starting up a business?  Accelerate Cambridge develops world-class entrepreneurial talent that drives new venture creation out of Cambridge. We provide teams of entrepreneurs a structured approach across a ten-week programme that combine online lectures, workshops, weekly coaching and mentoring. Our programme empowers entrepreneurs.	https://www.jbs.cam.ac.u k/entrepreneurship/progr ammes/accelerate- cambridge/	accelerate@jbs.cam.a c.uk